

House District 30

Senate District 16

THE TWENTY-NINTH LEGISLATURE  
APPLICATION FOR GRANTS  
CHAPTER 42F, HAWAII REVISED STATUTES

Log No:

For Legislature's Use Only

Type of Grant Request:

GRANT REQUEST - OPERATING

GRANT REQUEST - CAPITAL

"Grant" means an award of state funds by the legislature, by an appropriation to a specified recipient, to support the activities of the recipient and permit the community to benefit from those activities.

"Recipient" means any organization or person receiving a grant.

STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF UNKNOWN):

STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN):

1. APPLICANT INFORMATION:

Legal Name of Requesting Organization or Individual: Pacific Aviation Museum Pearl Harbor

Dba: Pacific Aviation Museum Pearl Harbor

Street Address: 319 Lexington Blvd, Historic Ford Island

Mailing Address: 319 Lexington Blvd, Honolulu, HI 96818

2. CONTACT PERSON FOR MATTERS INVOLVING THIS APPLICATION:

Name KENNETH DEHOFF, JR.

Title Executive Director, Operations

Phone # (808) 441-1017

Fax # (808) 441-1019

E-mail Director@pacificaviationmuseum.org

3. TYPE OF BUSINESS ENTITY:

- NON PROFIT CORPORATION INCORPORATED IN HAWAII
- FOR PROFIT CORPORATION INCORPORATED IN HAWAII
- LIMITED LIABILITY COMPANY
- SOLE PROPRIETORSHIP/INDIVIDUAL
- OTHER

6. DESCRIPTIVE TITLE OF APPLICANT'S REQUEST:

CREATING AN AVIATION LEARNING LAB AT THE PACIFIC AVIATION MUSEUM

4. FEDERAL TAX ID #: [REDACTED]

5. STATE TAX ID #: [REDACTED]

7. AMOUNT OF STATE FUNDS REQUESTED:

FISCAL YEAR 2018: \$ 1,700,000

8. STATUS OF SERVICE DESCRIBED IN THIS REQUEST:

- NEW SERVICE (PRESENTLY DOES NOT EXIST)
- EXISTING SERVICE (PRESENTLY IN OPERATION)

SPECIFY THE AMOUNT BY SOURCES OF FUNDS AVAILABLE AT THE TIME OF THIS REQUEST:

STATE \$ 0

FEDERAL \$ 0

COUNTY \$ 0

PRIVATE/OTHER \$ 0

TY: [REDACTED]

KENNETH DEHOFF, JR., EXECUTIVE DIRECTOR, OPERATIONS  
NAME & TITLE

1/17/17  
DATE SIGNED



RECEIVED

1/19/17 *wa*

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## Application for Grants

*If any item is not applicable to the request, the applicant should enter "not applicable".*

### I. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

**1. A brief description of the applicant's background:** Pacific Aviation Museum Pearl Harbor (PAMPH) is an IRS 501(c)(3) tax-exempt nonprofit organization created in 1999. In 2006, it established an aviation museum and education center on America's only aviation battlefield to document Hawaii's pivotal role in WWII. The museum is located on Ford Island using Historic Landmark structures that survived the December 7, 1941 attack on Pearl Harbor.

The *mission* of Pacific Aviation Museum Pearl Harbor is to *develop and maintain an internationally-recognized aviation museum on Ford Island that educates young and old alike, honors aviators and their support personnel who defended freedom in the Pacific Region and preserves Pacific aviation history.*

PAMPH, along with the USS *Arizona* Memorial, Battleship *Missouri* Memorial, and USS *Bowfin*, is a proud member of the Pearl Harbor Historic Sites -- a major tourist destination for the state of Hawaii. Our Museum has welcomed over 1,864,000 visitors from all over the world since opening in December 2006.

The attack on Pearl Harbor woke up our isolationist nation, ignited our commitment to defend freedom, and crystallized the values and character that formed the "Greatest Generation." The Museum shares this story with visitors of all ages so that we will never forget.

Connecting past momentous experiences with the future will help the next generation of youth discover significant lessons in our historic legacy. To meet the evolving needs of our community, and our state, PAMPH provides programs and exhibits that honor the past, while inspiring our participants to imagine a future of innovation and opportunity.

The Museum presents exhibits and programs that encourage visitors to remember and understand the: 1) importance and fragility of peace; and 2) sacrifices made for freedom during World War II and after. Hangar 37 houses aircraft and displays depicting the first year of the air war in the Pacific. The windows in Hangar 79 still have bullet holes from that tragic December day.

Historians, veterans, aviation enthusiasts, school and tour groups describe PAMPH as a "must-see destination." TripAdvisor, one of the world's largest travel sites, ranks the Museum as one of the top ten aviation museums in America (out of 250 aviation museums).

The Hawaii State Legislature recognized the Museum three times since 2010:

- as part of the Pearl Harbor Historic Sites "for sharing its knowledge about one of our nation's most historic times and commemorating the brave men and women who fought for the freedom of our nation;"

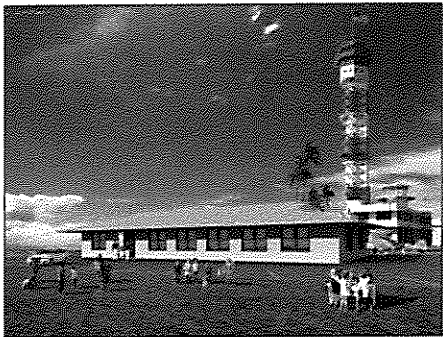
- as the “Hawaii State Museum of Aerospace History;” and
- when the Museum welcomed its 1,000,000th visitor.

**2. The goals and objectives related to this request:** PAMPH believes empowering our next Hawaii generation to lead, and take on future challenges, requires: 1) vastly improving their math and science competencies; and 2) strengthening their life skills – the values and character that guide decision-making.

We want to introduce a new generation of Hawaii’s youth to the history and technology of flight, introducing them -- *through that experience* -- to a variety of STEM (Science, Technology, Engineering, and Mathematics) industries. Their experiences will be rooted in relevant, authentic activities powered by state-of-the-art technology to teach timeless fundamentals applicable to a wide range of careers. Students will use lessons learned to help construct their own future.

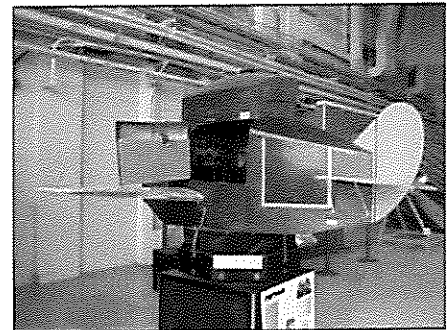
PAMPH’s vision is to advance education and leadership opportunities for students in Hawaii by creating a “Learning Lab.” Based on the innovative – *and highly-successful* – Aviation Learning Center (ALC) model developed by the Seattle Museum of Flight.

In the PAMPH Learning Lab, a broad spectrum of Hawaii students will participate in engaging, hands-on learning that will emphasize critical-thinking, collaborative decision-making, and creative problem-solving. Towards that end, PAMPH will renovate and build-out Ford Island’s Building 97 to create the Learning Lab.



The Lab, *incorporated within the context of a National Historic Landmark site*, will provide a dynamic space for cross-cultural activities that infuse lessons in leadership, courage, and patriotism with up-to-date STEM instruction.

As part of our commitment to help students connect the past with the present, we will showcase a historic Link Trainer (pictured at right) side-by-side with modern day flight simulators. While not every individual who participates in Learning Lab programs will choose a career in aviation or aerospace, all students will have the opportunity to explore exciting possibilities in STEM-based careers.



The Seattle ALC model is designed, tested and regularly updated to align with national learning standards. PAMPH’s Education Department will combine the ALC’s concept with leadership and decision-making programming within an environment that promotes historical review and understanding.

Mentoring at-risk children and focusing them on STEM helps give them a future. The U.S. Department of Commerce projects that STEM occupations will grow by 17 percent from 2008 to 2018, compared to 9.8 percent growth for non-STEM occupations. In addition, STEM workers command higher wages, earning 26 percent more than their non-STEM counterparts.

Personal attention is key to helping at-risk students. This is why PAMPH's Learning Lab will provide training to small groups of students to help ensure each child receives individualized instruction.

#### Benefits Of Early Youth STEM Training:

- Increased high school graduation rates
- Lower high school dropout rates
- Healthier relationships and lifestyle choices
- Better attitude about school
- Higher college enrollment rates and higher educational aspirations
- Enhanced self-esteem and self-confidence
- Improved behavior, both at home and at school
- Stronger relationships with parents, teachers, and peers
- Improved interpersonal skills
- Decreased likelihood of initiating drug and alcohol use (MENTOR, 2009; Cavell, DuBois, Karcher, Keller, & Rhodes, 2009)

During WWII, the Navy used Link Trainers (pictured) as a safe way to teach new pilots how to fly their aircraft by only using their instruments. Building 97 -- *the Ford Island facility proposed for our Learning Lab* -- was the Link Trainer facility.

**3. The public purpose and need to be served:** Ensuring Hawaii's historic sites are preserved for current and future educational needs is in the best interest of our communities, state and nation. Our location provides an excellent venue for supporting the educational needs of K-12 students. *Last year alone, over 41,771 students were engaged through our on-site and outreach programs.*

The Museum's role as a non-formal education partner is especially crucial for Hawaii's youth. We use our resources to advance learning for students throughout the state, and showcase the prominent role Hawaii has played in world affairs to a worldwide audience. By integrating lessons of the past, and individual stories of courage, bravery and leadership, with today's high-tech tools, we stimulate young people's critical thinking and dialogue.

PAMPH's buildings, artifacts, and grounds provide students an emotionally-charged experience. They are immersed in history and technological advancements that changed our world. The Museum's education programs introduce students to a wide range of career, and special interest opportunities. Our programming -- *delivered by aviation, aerospace, history, and math experts* -- enrich classroom learning, enhance critical-thinking, communication, decision-making, and leadership skills.

Of particular significance is our ability to help students envision their own future. We not only introduce them to the myriad of technology field careers open to them, but to professionals employed in those fields. Bridging the gap between classroom learning, and future career opportunities, can be eye-opening for young learners. This is especially when role models, and accomplished professionals, in these careers are available to deepen the programming impact.

- a. The Seattle Museum of Flight’s academic model has been proven effective. Following national math and science standards, their ALC empowers individual and team achievement, and advances competencies in key math and science areas.
- b. By focusing on historical events, and their impact, PAMPH promotes a commitment to finding alternative solutions to challenges and conflict. We also use tools that capture the natural excitement of aviation, to engage young learners in the math and science of flight. These strengths enable us to inspire, prepare and focus student achievement.

**PAMPH’s tax contributions and total economic impact to the State of Hawaii in 2016:**

<b>General Excise Tax paid by Museum:</b>	\$ 769,000
<b>Estimated G.E.T. on goods/services paid to/by Museum vendors &amp; contractors:</b>	\$ 1,489,000
<b>Estimated income tax paid by employees:</b>	\$ 459,000

**4. Describe the target population to be served:** Many of Hawaii’s youth have limited education and career options. Sixty-five percent of Hawaii’s 284 public schools are Title I schools and, therefore, have large concentrations of low-income students. These institutions, so overwhelmed in merely providing basic classroom tasks, are often unprepared to address combined skills’ instruction. They, therefore, look to informal educational partners to supply the increasing need for advanced learning. PAMPH is uniquely positioned to partner with Hawaii’s schools to address these critical learning deficiencies.

Museum programs immerse young people, especially those from underserved areas, in learning experiences that influence them immediately and impact their life choices as they mature. Aviation is a dynamic teaching tool, increasing student interest in and enthusiasm for the STEM fields.

Our programs serve public schools (focusing on underserved population groups), private schools, Scouting groups, and other youth organizations across Hawaii. Additionally, students from the mainland U.S., Singapore, Japan, China, New Zealand, Australia, Denmark, and Indonesia have participated in our education tours and programs

**5. Describe the geographic coverage:** PAMPH places strong emphasis in emphasis in serving school youth in Oahu and the neighbor islands. School groups, historians, veterans, aviation enthusiasts, and tourists visit the Museum from all over the world, including distant countries such as China, Denmark and Indonesia, the geographic coverage is virtually unlimited. Aside from the mainland U.S., our core visitor market comes from Japan, Korea, and Australia. *Last year alone, over 41,771 students were engaged through our on-site and outreach programs.*

**II. Service Summary and Outcomes**

The Service Summary shall include a detailed discussion of the applicant’s approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

**1. Describe the scope of work, tasks and responsibilities**

As stated above, historically, Building 97 -- *the Ford Island facility proposed for our Learn Lab* -- was the Link Trainer facility. During WWII, the Navy used Link Trainers (pictured) as a safe way to teach new pilots how to fly their aircraft by only using their instruments.

The building was left neglected and in near ruins. Recently PAMPH conducted a study to save the historic structure from oblivion (Exhibit A attached "Before and After Restoration" photos). GIA funding assistance in the amount of \$1,700,000 will cover the design, fabrication, materials, and renovation of Building 97.

**FORD ISLAND BUILDING 97 SCOPE OF WORK**

**GENERAL:**

1. HAZMAT abatement
2. Clear and grub yard and driveway access
3. Fencing
4. IT connection to campus systems
5. Sewage holding tank
6. Utility infrastructure (water, sewer, power)
7. Sidewalks and stoops

**BUILDING SHELL:**

1. Demolition and removal of stored material
2. Structural repairs
3. New roofing, gutters and downspouts
4. Infill/replace damaged exterior siding and trims
5. Repair/replace windows and doors
6. Spall repair of damaged concrete slab.
7. Prep and paint building exterior

**BUILDING INTERIOR:**

1. Demise space (interior walls and partitions)
2. Plumbing
3. Electrical and lighting
4. Air conditioning and ventilation
5. Fire sprinkler (if required)
6. Fire alarm
7. Security system
8. Install finishes (flooring, walls, ceilings, bathroom interiors)
9. Prep and paint

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service

**PROGRAMMATIC OBJECTIVES**

FUNCTION	MONTHS
Design And Abatement	July 2017 – Oct 2017
NAVFAC* Review And Permission To Build	Nov 2017 – Apr 2018
Construction	May 2018 – Sep 2018
Fit-Up And Move In	Oct 2018 – Nov 2018
Final Report And Contract Close-Out	Dec 2018

\*Naval Facilities Engineering Command

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results

The Museum’s Executive Director *Kenneth DeHoff* ensures adherence to the budget, quality assurance, and project accountability. Director of Operations *Rafael Reyes* will oversee all other aspects of the project, including the bidding solicitation and tenders, cost estimate from blueprints and take offs, whether it be via traditional procurement, digital procurement, design-bid-build, or design-build methods. Mr. Reyes will work with contractors and vendors to compile a detailed work plan. Project progress will be monitored on a weekly or monthly basis, depending on the project components. Procurement policies will be obtained and reviewed by qualified staff. Should unforeseen developments surface, the problem(s) will be identified and corrective action be pursued and implemented concurrently with a careful budget review.

From inception to completion, records will be kept on file, including the bill of quantities and any discrepancies in contract documents. The DeHoff-Reyes team successfully implemented and completed earlier construction/renovation projects.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program’s achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Effectiveness will be measured by tracking progress towards goal. Calendar Bench-marks have been projected in the area of renovation and build-out. These will be actively tracked and used to measure impact and success. The ultimate effectiveness measure will be the completion of the restoration/renovation project and provision of safe access for the public to the Building 97 Learning Lab.



All invoices, payment receipts, and lists of project-related construction work carried out will be kept on file for evaluation. “Before” and “After” photos will also be provided to gauge the impact. If desired, the number of total visitors provided access to the Learning Lab for one year after project completion can also be provided as a measure of effectiveness.

**III. Financial**

**Budget**

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2018.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
425,000	425,000	425,000	425,000	1,700,000

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2018.

To date, we have not sought nor secured funding from other sources for fiscal 2018.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

None

5. The applicant shall provide a listing of all federal, state, and county government contracts and grants it has been and will be receiving for program funding.

We have received no federal, state or county government contracts for this program.

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2016.

Statement of Financial Position as of December 31, 2016 is attached.

**IV. Experience and Capability**

**A. Necessary Skills and Experience**

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

Pacific Aviation Museum Pearl Harbor opened its doors to the public in December 2006. In 10 years we have welcomed 1,750,000 visitors from all over the world. It took the coming together of community leaders, military, business, and national officials to salvage the historic Ford Island Control Tower and the hangars that survived the 1941 Pearl Harbor attack from decay and oblivion. With widespread support, the Museum has not only grown into one of Hawaii's premier tourist destinations, it also provides an exceptional educational experience linking history with aviation science and technology and a reason for all Hawaii residents to be proud of our State history.

The monumental work to stabilize the Ford Island Control Tower and renovate its exterior began in January 2011. The project was successfully completed 12 months later with a dedication ceremony on December 7, 2011, in time for the Pearl Harbor 70th Anniversary Ceremonies. The Control Tower now stands as a symbol of peace, ensuring that the historic events that occurred on Ford Island are honored and cherished.

We are uniquely positioned to draw from our well-established partnerships with the Pearl Harbor Historic Sites, local educational, state, community, cultural, military and business organizations to make our resources accessible to provide further learning opportunities for all generations.

To ensure timely and cost-effective planning, we have approached the complete restoration in three phases. Phase 1 was a complete success. We seek support to initiate Phase 2 which will open a section of the historical structure to the public and to students across our state.

## **B. Facilities**

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Pacific Aviation Museum Pearl Harbor, located on historic Ford Island, was built on hallowed ground to honor the lives lost and the sacrifices made to defend our nation which came under attack in December 1941. It is not just a Museum to preserve history it also provides an interesting 100,000 sq. ft. meeting venue for populations of all ages and nationalities. The facilities are frequently used for gatherings of various sizes, including: conferences; meetings; ceremonies; galas; cocktail receptions; and parties.

**Hangar 37:** is a 42,000 sq. ft. former seaplane hangar that survived the December 7, 1941 attack. It is the first stop for Museum visitors and features world-class aircraft exhibits, including: a Japanese Zero; a B-25B Mitchell similar to one used in the Doolittle Raid (April 1942); and a Stearman N2S-3 in which former President George H.W. Bush soloed. The Hangar provides over 7,000 square feet of functional space against a backdrop of vintage 1940s décor.

**Education Center/Flight Lab:** A 2,300 sq. ft. multi-functional space ideal for meetings, lectures, workshops, and social events. The adjacent Flight Simulator Lab provides a perfect backdrop for team-building, entertainment or simply a break from long meetings and/or conferences.

**Museum Theater:** A multi-functional 200-seat theater is also part of Hangar 37. It features integrated sound, lighting, and projection systems; and can be used for lectures, presentations, meetings, and screening films. There is also a 250 sq. ft. semi-private mini-theater, with a video screen and DVD player, for small group presentations of up to 15 people.

**Hangar 79:** This facility reflects the latter years of WWII, and subsequent years. It includes exhibits on the Battle of Midway and the Korean War's MiG Alley, showcasing the Soviet MiG-15 and the U.S. F-86 Sabre aircraft. It also displays many other aircraft that played vital roles during the Vietnam War. The huge hangar, with bullet holes from the 1941 Pearl Harbor attack still intact, provides 32,000 sq. ft. of event space.

**Ford Island Control Tower:** The complex is the Museum's centerpiece. The Aerological Tower was the control cab prior to -- and during -- the Pearl Harbor attack. This was the location of the first broadcast warning of the attack on December 7, 1941.

All facilities meet ADA requirements, with the exception of the Control Tower complex which is still under restoration.

## V. **Personnel: Project Organization and Staffing**

### A. **Proposed Staffing, Staff Qualifications, Supervision and Training**

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

PAMPH has 48 full-time and 22 part-time employees and more than 367 dedicated active volunteers, ranging from docent tour guides to aircraft restoration specialists.

PAMPH's contacts and partnerships extend across a wide spectrum of community, national, and international relationships that have been forged over the years.

Our governance, strategic planning, and oversight are provided by: an enthusiastic 35-member Board of Directors; an Advisory Board of 21 members, comprised of senators, highly-successful businessmen and businesswomen; and many distinguished individuals from the United States Air Force, Navy, Marine Corps and Army.

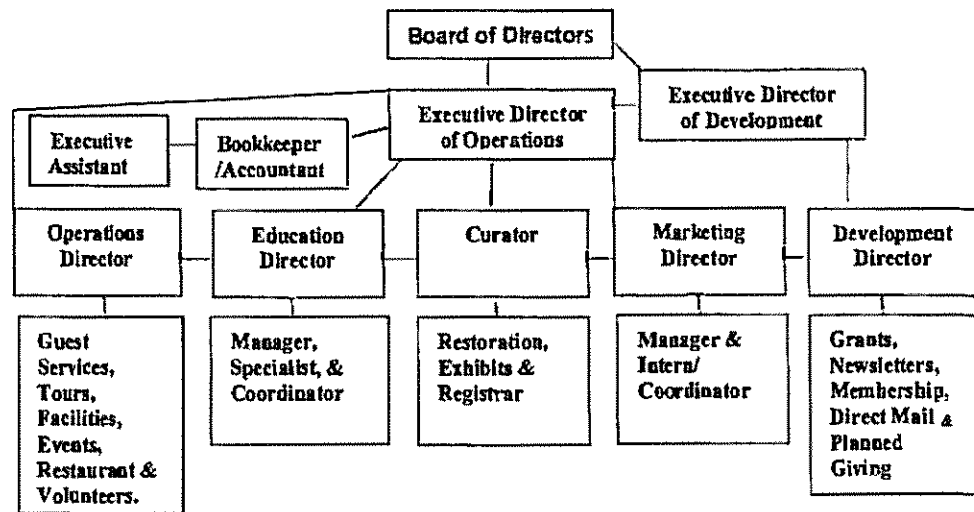
The Museum's Board of Directors is chaired by *Admiral R. J. "Zap" Zlatoper*, USN (Ret.), who served as Commander-in-Chief, U.S. Pacific Fleet. ADM Zlatoper is as leader in military and community activities, serving in the Executive Committee of the Military Affairs Council and as a Board Member of the Pacific Forum.

*Clinton R. Churchill*, Trustee of the Estate of James Campbell, and former Commander of the Hawaii Air National Guard, serves as the President of the Museum. Mr. Churchill has more than 45 years of business experience in addition to having chaired six other non-profit organizations.

The Museum is led by *Executive Director Kenneth H. DeHoff, Jr.*, a highly- decorated Vietnam combat pilot. His awards include the Bronze Star and the Purple Heart. With more than twenty years of experience in business and technology management, Mr. DeHoff assumed the leadership of the Museum in November 2007.

**B. Organization Chart**

The applicant shall illustrate the position of each staff and line of responsibility/ supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.



**C. Compensation**

The applicant shall provide the annual salaries paid by the applicant to the three highest paid officers, directors, or employees of the organization by position.

Executive Director, Operations:	\$125,000
Executive Director, Development:	\$180,000
Marketing Director:	\$ 89,000

**VI. Other**

**A. Litigation**

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Pacific Aviation Museum Pearl Harbor has no pending litigation nor outstanding judgments.

**B. Licensure or Accreditation**

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Along with the USS *Arizona* Memorial, Battleship *Missouri* Memorial, and USS *Bowfin*, Pacific Aviation Museum Pearl Harbor is a proud member of the Pearl Harbor Historic Sites.

In 2012, our Museum was selected as a Smithsonian Institution Affiliate. We became a partner of the world's largest museum and research complex. There are over 200 Smithsonian Affiliate organizations in 45 states, Puerto Rico, and Panama, all working together to preserve our heritage, expand knowledge, and inspire learning. Affiliates are of all types: science centers, art museums, historical societies, universities, children's museums, archives and libraries, and aquaria. We, therefore, have special access to educational materials from around the nation we can share with Hawaii's youth and adults.

**C. Private Educational Institutions**

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see Article X, Section 1, of the State Constitution for the relevance of this question.

Not applicable

**D. Future Sustainability Plan**

The applicant shall provide a plan for sustaining after fiscal year 2017-18 the activity funded by the grant if the grant of this application is:

- (1) Received by the applicant for fiscal year 2017-18, but
- (2) Not received by the applicant thereafter.

Our Museum's education programs have grown continuously since 2007, with support from private foundations, charities, and individuals through various fundraising activities. Increasing access to our programs for underserved communities and schools is a vital part of our mission, and we will continue to pursue this goal after the funding period ends. We see this as our own effort to combat the state's limited public school educational resources.

As stated earlier, Last year alone, over 41,771 students were engaged through our on-site and outreach programs. The GIA grant will substantially increase access to these programs for even more youth from underserved Hawaii communities and schools. Long-term plans/efforts are in place to continue to reach more youth and individuals with our programs to enrich their STEM interests and participation.

**E. Certificate of Good Standing (If the Applicant is an Organization)**

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2016.

A COGS is provided in the Appendix

**DECLARATION STATEMENT OF  
APPLICANTS FOR GRANTS PURSUANT TO  
CHAPTER 42F, HAWAII REVISED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Pa \_\_\_\_\_  
(Type Name)   
(Sign) \_\_\_\_\_ 1/12/17  
(Date)

Kenneth H. DeHoff, Jr.  
(Typed Name)

Executive Director, Operations  
(Title)

PACIFIC AVIATION MUSEUM Pearl Harbor  
Statement of Financial Position  
December 31, 2016

ASSETS

Current Assets

Cash and cash equivalents	\$ 2,681,046.45
Investments	136,611.48
Dev/DM/Dinner Pledge	297,725.00
Pledges receivable	367,489.51
Discount on promise to give	(20,743.00)
Allowance for uncoll. rec.	(4,125.00)
Accounts receivable	585,372.72
Grant receivable	33,334.00
Interfund receivables	1,920,489.63
Prepaid expenses	36,956.50

Total Current Assets 6,034,157.29

Property and Equipment

Hangar 79/Tower CIP	918,313.80
Museum	15,972,979.07
Collections-aircrafts/engines	7,995,837.00
Equipment	1,001,083.53
Office furn & fixtures	50,202.38
Accumulated depreciation	(3,910,810.58)

Total Property and Equipment 22,027,605.20

Other Assets

Grant receivable	500,000.00
Deposits	114,872.00

Total Other Assets 614,872.00

Total Assets \$ 28,676,634.49

LIABILITIES AND NET ASSETS

Current Liabilities

Note payable-short term	\$ 1,150,000.00
Accounts payable	334,758.50
Accrued vacation	46,463.38
Def. rev-Operations	72,925.50
Def. rev-Development	325,419.79
General excise tax payable	22,899.73
Interfund payable	1,920,489.63

Total Current Liabilities 3,872,956.53

Long-Term Liabilities

Security Deposit - Catering	8,000.00
Notes payable	1,150,000.00
Less curr mat-Long term debt	(1,150,000.00)

Total Long-Term Liabilities 8,000.00

Total Liabilities 3,880,956.53

Net Assets

Unrestricted	21,103,818.72
Temporary restricted	1,884,636.94
Permanently Restr-Endowment	106,617.52
Excess Revenues over Expenses	1,700,604.78

Total Capital 24,795,677.96

Total Liabilities & Net Assets \$ 28,676,634.49



PACIFIC AVIATION MUSEUM Pearl Harbor  
Statement of Activity  
For the Month and Twelve Months Ending December 31, 2016

	Current Month		Year to Date	
<b>REVENUES &amp; SUPPORT</b>				
Perm restricted contribution	\$ 0.00	0.00	\$ 500.00	0.01
Temp. restricted contributions	258,034.99	17.92	994,728.03	10.81
Contributions - unrestricted	49,695.09	3.45	155,419.41	1.69
Dinner-Auction/Others	280,190.00	19.46	280,190.00	3.04
Contributions - Benefit Dinner	2,525.00	0.18	56,355.00	0.61
Grant-Foundations & other	15,000.00	1.04	283,231.10	3.08
In-Kind Contributions	18,066.67	1.25	144,497.87	1.57
State/other grant revenues	60,323.25	4.19	470,190.21	5.11
Restaurant sales-PAM	89,196.93	6.20	989,913.65	10.76
Rest-Inter Dept Disc/Comps	2,288.25	0.16	39,845.89	0.43
Membership	12,768.00	0.89	146,097.29	1.59
Special events-Development	0.00	0.00	72,183.40	0.78
Anniv. event-Benefit dinner	126,200.00	8.77	553,562.50	6.01
Museum store	20,433.98	1.42	250,210.08	2.72
Museum fees	464,325.87	32.25	4,357,907.06	47.35
Museum revenues - other	38,257.40	2.66	400,291.95	4.35
Interest & dividend income	1,644.64	0.11	8,067.95	0.09
Gain/Loss on stock	0.00	0.00	115.95	0.00
Unrealized gain/loss endowment	732.74	0.05	296.67	0.00
	<b>1,439,682.81</b>	<b>100.00</b>	<b>9,203,604.01</b>	<b>100.00</b>
<b>Expenses</b>				
Salaries and wages	208,577.00	14.49	2,270,984.65	24.67
Payroll taxes	16,082.96	1.12	198,404.63	2.16
Media-In Kind	18,066.67	1.25	136,055.37	1.48
Bank and finance charges	7,656.00	0.53	100,705.84	1.09
Pledge write-down	0.00	0.00	16,575.00	0.18
Board expenses	612.08	0.04	3,081.58	0.03
Commissions & incentives	8,943.40	0.62	117,881.79	1.28
Dues and subscriptions	405.00	0.03	12,561.64	0.14
Depreciation	41,509.06	2.88	498,108.72	5.41
Education and seminar	1,438.22	0.10	7,113.08	0.08
Employee benefits	33,190.93	2.31	357,919.53	3.89
Entertainment	971.45	0.07	18,204.32	0.20
Development-Collateral	395.67	0.03	395.67	0.00
Fundraising and development	0.00	0.00	11,030.18	0.12
Development-Direct Mail	302.80	0.02	48,214.40	0.52
Interest expense	0.00	0.00	49,663.59	0.54
Insurance	6,904.25	0.48	87,356.25	0.95
Membership expenses	115.80	0.01	8,978.95	0.10
Museum supplies	7,877.87	0.55	15,408.72	0.17
Office expense	5,401.78	0.38	108,495.07	1.18
Postage and delivery	7,868.02	0.55	21,467.99	0.23
Printing	0.00	0.00	37,324.71	0.41
Marketing	72,769.45	5.05	389,425.95	4.23
Professional services	121,137.26	8.41	647,922.05	7.04
Professional fees-Grants	0.00	0.00	39,149.55	0.43
Programs - Education	32,709.70	2.27	246,665.26	2.68
Rent	11,628.16	0.81	147,501.42	1.60
Repairs and maintenance	7,933.60	0.55	131,379.33	1.43
Annual dinner event	175,392.00	12.18	404,147.66	4.39
Special events	23,060.51	1.60	158,114.14	1.72
Private Events	326.75	0.02	4,825.93	0.05
Deryuen Scholarships	0.00	0.00	7,000.00	0.08
Supplies	37,268.18	2.59	420,725.36	4.57
Taxes-General Excise	26,365.99	1.83	98,852.06	1.07
Telephone	12,838.86	0.89	90,212.16	0.98
Travel	866.97	0.06	79,287.17	0.86
Travel-Shuttle	27,677.00	1.92	295,127.91	3.21
Utilities	26,136.62	1.82	216,473.62	2.35
Miscellaneous	100.00	0.01	257.98	0.00
	<b>942,530.01</b>	<b>65.47</b>	<b>7,502,999.23</b>	<b>81.52</b>
<b>Excess Revenues over Expenses</b>	<b>\$ 497,152.80</b>	<b>34.53</b>	<b>\$ 1,700,604.78</b>	<b>18.48</b>

Pacific Aviation Museum Pearl Harbor  
Statement of Financial Position  
December 31, 2016

	Operations	Development	Property	Total
<b>ASSETS</b>				
Current Assets				
Petty cash/change fund	\$ 3,600.00	\$ 0.00	0.00	\$ 3,600.00
Cash - unrestricted	1,082,134.09	0.00	653,339.29	1,735,473.38
Cash - temp restr.	0.00	0.00	941,973.07	941,973.07
BOH-Institutional Inv.	0.00	0.00	25,215.00	25,215.00
Morgan Stanley - Scholarship	111,396.48	0.00	0.00	111,396.48
Dev/DM/Dinner Pledge	0.00	297,725.00	0.00	297,725.00
Pledges receivable	0.00	367,489.51	0.00	367,489.51
Discount on promise to give	0.00	(20,743.00)	0.00	(20,743.00)
Allowance for uncoll. rec.	0.00	(4,125.00)	0.00	(4,125.00)
Accounts receivable	585,372.72	0.00	0.00	585,372.72
Grant receivable	0.00	33,334.00	0.00	33,334.00
Interfund receivables	248,773.00	1,671,716.63	0.00	1,920,489.63
Prepaid expenses	16,492.00	0.00	20,464.50	36,956.50
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Total Current Assets	2,047,768.29	2,345,397.14	1,640,991.86	6,034,157.29
Property and Equipment				
Hangar 79/Tower CIP	0.00	420,973.17	497,340.63	918,313.80
Museum	447,762.91	0.00	15,525,216.16	15,972,979.07
Collections-aircrafts/engines	0.00	317,041.53	7,678,795.47	7,995,837.00
Equipment	0.00	0.00	1,001,083.53	1,001,083.53
Office furn & fixtures	0.00	0.00	50,202.38	50,202.38
Accumulated depreciation	(65,793.90)	0.00	(3,845,016.68)	(3,910,810.58)
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Total Property and Equipment	381,969.01	738,014.70	20,907,621.49	22,027,605.20
Other Assets				
Grant receivable	0.00	500,000.00	0.00	500,000.00
Deposits	27,000.00	0.00	0.00	27,000.00
Deposits	0.00	0.00	42,872.00	42,872.00
Security deposit	0.00	0.00	0.00	0.00
Utility deposit	45,000.00	0.00	0.00	45,000.00
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Total Other Assets	72,000.00	500,000.00	42,872.00	614,872.00
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Total Assets	\$ 2,501,737.30	\$ 3,583,411.84	22,591,485.35	\$ 28,676,634.49
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<b>LIABILITIES AND NET ASSETS</b>				
Current Liabilities				
Note payable-short term	\$ 0.00	\$ 0.00	1,150,000.00	\$ 1,150,000.00
Accounts payable	210,029.63	93,176.54	31,552.33	334,758.50
Accrued wages & taxes	0.00	0.00	0.00	0.00
Accrued vacation	46,463.38	0.00	0.00	46,463.38
Def. rev-Operations	72,925.50	0.00	0.00	72,925.50
Def. rev-Development	0.00	325,419.79	0.00	325,419.79
General excise tax payable	22,899.73	0.00	0.00	22,899.73
Interfund payable	0.00	0.00	1,920,489.63	1,920,489.63
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Total Current Liabilities	352,318.24	418,596.33	3,102,041.96	3,872,956.53
Long-Term Liabilities				
Security Deposit - Catering	8,000.00	0.00	0.00	8,000.00
Note payable	0.00	0.00	1,150,000.00	1,150,000.00
Less curr mat-Long term debt	0.00	0.00	(1,150,000.00)	(1,150,000.00)
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Total Long-Term Liabilities	8,000.00	0.00	0.00	8,000.00
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Total Liabilities	360,318.24	418,596.33	3,102,041.96	3,880,956.53
Net Assets				
Unrestricted	957,818.11	(131,650.46)	20,277,651.07	21,103,818.72
Temporary restricted	0.00	1,881,682.27	2,954.67	1,884,636.94
Permanently Restr-Endowment	106,617.52	0.00	0.00	106,617.52
Excess Revenues over Expenses	1,076,983.43	1,414,783.70	(791,162.35)	1,700,604.78
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Total Capital	2,141,419.06	3,164,815.51	19,489,443.39	24,795,677.96
	<hr/>	<hr/>	<hr/>	<hr/>
Total Liabilities & Net Assets	\$ 2,501,737.30	\$ 3,583,411.84	22,591,485.35	\$ 28,676,634.49
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PACIFIC AVIATION MUSEUM Pearl Harbor  
Statement of Activity  
For the Twelve Months Ending December 31, 2016

	Operations	Development	Property	Total
<b>REVENUES &amp; SUPPORT</b>				
Museum - Earned Revenues	\$ 5,008,409.09	0.00	0.00	\$ 5,008,409.09
Perm restricted contribution	500.00	0.00	0.00	500.00
Temp Restricted-Indiv.	0.00	443,150.79	5,000.00	448,150.79
Temp Restricted-Corp.	0.00	179,000.00	0.00	179,000.00
Temp Restricted-Foundations	0.00	211,000.00	0.00	211,000.00
Temp Restr-Tribute, Other	0.00	151,834.00	0.00	151,834.00
Temp Restr - Vets/Civics	0.00	4,743.24	0.00	4,743.24
Contributions-unrestricted	0.00	155,419.41	0.00	155,419.41
Dinner-Auction/Others	0.00	280,190.00	0.00	280,190.00
Contributions - Benefit Dinner	0.00	56,355.00	0.00	56,355.00
In-kind contributions	0.00	144,497.87	0.00	144,497.87
State/other grant revenues	0.00	470,190.21	0.00	470,190.21
Other grant revenues	0.00	283,231.10	0.00	283,231.10
Restaurant sales-PAM	989,913.65	0.00	0.00	989,913.65
Rest-Inter Dept Disc/Comps	39,845.89	0.00	0.00	39,845.89
Membership	0.00	146,097.29	0.00	146,097.29
Special events-Development	0.00	72,183.40	0.00	72,183.40
Anniv. event-Benefit dinner	0.00	553,562.50	0.00	553,562.50
Interest income	0.00	0.00	12.37	12.37
Dividends	0.00	0.00	8,055.58	8,055.58
Gain/Loss on stock	0.00	115.95	0.00	115.95
Unrealized gain/loss endowment	0.00	0.00	296.67	296.67
<b>Total Revenues &amp; Support</b>	<u>6,038,668.63</u>	<u>3,151,570.76</u>	<u>13,364.62</u>	<u>9,203,604.01</u>
<b>Expenses</b>				
Salaries and wages	1,864,494.11	406,490.54	0.00	2,270,984.65
Payroll taxes	171,013.77	27,390.86	0.00	198,404.63
Media-In Kind	0.00	136,055.37	0.00	136,055.37
Bank and finance charges	98,486.80	0.00	2,219.04	100,705.84
Pledge write-down	0.00	16,575.00	0.00	16,575.00
Board expenses	3,081.58	0.00	0.00	3,081.58
Commissions & incentives	117,881.79	0.00	0.00	117,881.79
Dues and subscriptions	12,480.64	81.00	0.00	12,561.64
Depreciation	13,546.92	0.00	484,561.80	498,108.72
Education and seminars	6,213.08	900.00	0.00	7,113.08
Employee benefit	313,937.91	43,981.62	0.00	357,919.53
Entertainment	10,717.10	7,487.22	0.00	18,204.32
Development-Collateral	395.67	0.00	0.00	395.67
Fundraising and development	0.00	11,030.18	0.00	11,030.18
Development-Dir. mail	0.00	48,214.40	0.00	48,214.40
Interest expense	1,129.68	0.00	48,533.91	49,663.59
Insurance	21,068.25	0.00	66,288.00	87,356.25
Membership expenses	0.00	8,978.95	0.00	8,978.95
Museum supplies	5,401.93	0.00	10,006.79	15,408.72
Office expense	97,000.85	11,494.22	0.00	108,495.07
Postage	5,483.58	15,984.41	0.00	21,467.99
Printing	21,637.39	15,687.32	0.00	37,324.71
Marketing	389,425.95	0.00	0.00	389,425.95
Professional services	344,010.49	299,184.66	4,726.90	647,922.05
Professional fees-Grants	0.00	39,149.55	0.00	39,149.55
Programs - Education	246,665.26	0.00	0.00	246,665.26
Rent	0.00	0.00	147,501.42	147,501.42
Repairs and maintenance	116,158.03	0.00	15,221.30	131,379.33
Special events	0.00	562,261.80	0.00	562,261.80
Private Events	4,825.93	0.00	0.00	4,825.93
Deryuen Scholarships	0.00	0.00	7,000.00	7,000.00
Supplies	409,158.55	11,566.81	0.00	420,725.36
Taxes-General Excise	61,333.20	37,518.86	0.00	98,852.06
Telephone	90,212.16	0.00	0.00	90,212.16
Travel	24,065.07	36,754.29	18,467.81	79,287.17
Travel-Shuttle	295,127.91	0.00	0.00	295,127.91
Utilities	216,473.62	0.00	0.00	216,473.62
Miscellaneous	257.98	0.00	0.00	257.98
<b>Total Expenses</b>	<u>4,961,685.20</u>	<u>1,736,787.06</u>	<u>804,526.97</u>	<u>7,502,999.23</u>
<b>Excess Revenues over Expenses</b>	<u>\$ 1,076,983.43</u>	<u>1,414,783.70</u>	<u>(791,162.35)</u>	<u>\$ 1,700,604.78</u>

PUBLIC AVIATION MUSEUM REAL ESTATE  
 Statement of Activity-Operations  
 For the Month and Twelve Months Ending December 31, 2016

	Current Month		Year to Date	
REVENUES & SUPPORT				
Perm restricted contribution	\$ 0.00	0.00	\$ 500.00	0.01
Restaurant sales-PAM	89,196.93	14.52	989,913.65	16.39
Rest-Inter Dept Disc/Comps	2,288.25	0.37	39,845.89	0.66
Museum store	20,433.98	3.33	250,210.08	4.14
Museum fees	464,325.87	75.56	4,357,907.06	72.17
Aviator	10,091.50	1.64	86,657.50	1.44
Private Events	15,788.47	2.57	122,836.51	2.03
Simulator revenues	8,967.00	1.46	84,996.00	1.41
Education	3,410.43	0.55	105,801.94	1.75
	<u>614,502.43</u>	<u>100.00</u>	<u>6,038,668.63</u>	<u>100.00</u>
Total Revenues & Support				
Expenses				
Salaries and wages	169,682.34	27.61	1,864,494.11	30.88
Payroll taxes	13,883.55	2.26	171,013.77	2.83
Bank and finance charges	7,499.45	1.22	98,486.80	1.63
Board expenses	612.08	0.10	3,081.58	0.05
Commissions & incentives	8,943.40	1.46	117,881.79	1.95
Dues and subscriptions	405.00	0.07	12,480.64	0.21
Depreciation	1,128.91	0.18	13,546.92	0.22
Education and seminars	1,438.22	0.23	6,213.08	0.10
Employee benefits	27,897.43	4.54	313,937.91	5.20
Entertainment	971.45	0.16	10,717.10	0.18
Development-Collateral	395.67	0.06	395.67	0.01
Interest expense	0.00	0.00	1,129.68	0.02
Insurance	1,380.25	0.22	21,068.25	0.35
Museum supplies	336.40	0.05	5,401.93	0.09
Office expense	5,217.81	0.85	97,000.85	1.61
Postage and delivery	874.37	0.14	5,483.58	0.09
Printing	0.00	0.00	21,637.39	0.36
Marketing	72,769.45	11.84	389,425.95	6.45
Professional services	38,252.91	6.23	344,010.49	5.70
Programs-education	32,709.70	5.32	246,665.26	4.08
Repairs and maintenance	7,933.60	1.29	116,158.03	1.92
Private Events	326.75	0.05	4,825.93	0.08
Supplies	36,802.87	5.99	409,158.55	6.78
Taxes-General Excise	5,828.46	0.95	61,333.20	1.02
Telephone	12,838.86	2.09	90,212.16	1.49
Travel	825.33	0.13	24,065.07	0.40
Travel-Shuttle	27,677.00	4.50	295,127.91	4.89
Utilities	26,136.62	4.25	216,473.62	3.58
Miscellaneous	100.00	0.02	257.98	0.00
	<u>502,867.88</u>	<u>81.83</u>	<u>4,961,685.20</u>	<u>82.17</u>
Total Expenses				
Excess Revenues over Expenses	\$ 111,634.55	18.17	\$ 1,076,983.43	17.83

PACIFIC AVIATION MUSEUM - CAROL HARBO  
**Statement of Activity-Development**  
For the Month and Twelve Months Ending December 31, 2016

	Current Month		Year to Date	
<b>REVENUES &amp; SUPPORT</b>				
State/other grant revenues	\$ 60,323.25	7.38	\$ 470,190.21	14.92
Membership	12,768.00	1.56	146,097.29	4.64
In Kind contributions	18,066.67	2.21	144,497.87	4.58
Special events-Development	0.00	0.00	72,183.40	2.29
Anniv. event-Benefit dinner	126,200.00	15.43	553,562.50	17.56
Gain/Loss on stock	0.00	0.00	115.95	0.00
Contributions - unrestricted	49,695.09	6.08	155,419.41	4.93
Grant-Foundations & other	15,000.00	1.83	283,231.10	8.99
Dinner-Auction/Others	280,190.00	34.26	280,190.00	8.89
Contributions - Benefit Dinner	2,525.00	0.31	56,355.00	1.79
Temp Restr-Annl appeals/Ind.	252,990.92	30.94	443,150.79	14.06
Temp Restricted-Corp.	0.00	0.00	179,000.00	5.68
Temp Restr-Grants,Found.,Gov	0.00	0.00	211,000.00	6.70
Temp Restr-Tribute, Other	0.00	0.00	151,834.00	4.82
Temp Restr - Vets/Civics	44.07	0.01	4,743.24	0.15
	<u>817,803.00</u>	<u>100.00</u>	<u>3,151,570.76</u>	<u>100.00</u>
<b>Expenses</b>				
Media In Kind	18,066.67	2.21	136,055.37	4.32
Pledge write-down	0.00	0.00	16,575.00	0.53
Dues and subscriptions	0.00	0.00	81.00	0.00
Education and seminars	0.00	0.00	550.00	0.02
Education and seminars	0.00	0.00	350.00	0.01
Employee benefits	5,293.50	0.65	43,981.62	1.40
Membership expenses	115.80	0.01	8,978.95	0.28
Office	183.97	0.02	11,494.22	0.36
Professional fees	82,884.35	10.14	299,184.66	9.49
Professional fees-Grants	0.00	0.00	39,149.55	1.24
Payroll taxes	2,199.41	0.27	27,390.86	0.87
Postage and delivery	6,993.65	0.86	15,984.41	0.51
Printing	0.00	0.00	15,687.32	0.50
Salaries and wages	38,894.66	4.76	406,490.54	12.90
Supplies	465.31	0.06	3,636.57	0.12
Supplies-office	0.00	0.00	129.54	0.00
Supplies-Grants	0.00	0.00	7,800.70	0.25
Taxes-General Excise	20,537.53	2.51	37,518.86	1.19
Entertainment	0.00	0.00	7,487.22	0.24
Travel-business	41.64	0.01	36,754.29	1.17
Annual dinner event	175,392.00	21.45	404,147.66	12.82
Special events - NC	31.72	0.00	28,129.80	0.89
Special events expenses	23,028.79	2.82	129,984.34	4.12
Fundraising and development	0.00	0.00	11,030.18	0.35
Direct mail	302.80	0.04	48,214.40	1.53
	<u>374,431.80</u>	<u>45.79</u>	<u>1,736,787.06</u>	<u>55.11</u>
<b>Excess Revenues Over Expenses</b>	<u>\$ 443,371.20</u>	<u>54.21</u>	<u>\$ 1,414,783.70</u>	<u>44.89</u>

PACIFIC AVIATION MUSEUM Pearl Harbor  
Statement of Activity-Property  
For the Month and Twelve Months Ending December 31, 2016

	Current Month		Year to Date	
<b>REVENUES &amp; SUPPORT</b>				
Temp Restricted-Indiv.	5,000.00	67.77	5,000.00	0.00
Interest income	0.13	0.00	12.37	0.00
Dividends	1,644.51	22.29	8,055.58	0.00
Unrealized gain/loss endowment	732.74	9.93	296.67	0.00
	<hr/>		<hr/>	
Total Revenues & Support	7,377.38	100.00	13,364.62	0.00
	<hr/>		<hr/>	
<b>Expenses</b>				
Bank service charges	156.55	2.12	2,219.04	0.00
Depreciation	40,380.15	210.19	484,561.80	0.00
Interest expense	0.00	0.00	48,533.91	0.00
Insurance-General	5,524.00	74.88	66,288.00	0.00
Museum supplies	7,541.47	102.22	10,006.79	0.00
Professional fees	0.00	0.00	4,726.90	0.00
Rent	11,628.16	157.62	147,501.42	0.00
Repairs & maintenance	0.00	0.00	15,221.30	0.00
Deryuen Scholarships	0.00	0.00	7,000.00	0.00
Travel-Business	0.00	0.00	18,467.81	0.00
	<hr/>		<hr/>	
Total Expenses	65,230.33	547.04	804,526.97	0.00
	<hr/>		<hr/>	
Excess Expenses over Revenues	(57,852.95)	(447.04)	(791,162.35)	0.00
	<hr/> <hr/>		<hr/> <hr/>	

## BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2017 to June 30, 2018

App Pacific Aviation Museum Pearl Harbor

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
<b>A. PERSONNEL COST</b>				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
<b>TOTAL PERSONNEL COST</b>				
<b>B. OTHER CURRENT EXPENSES</b>				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9. Planning	56,100			
10. Design	188,454			950,000
11. Internal Costs	118,800			
12.				
13.				
14.				
15.				
16.				
17.				
18.				
19.				
20.				
<b>TOTAL OTHER CURRENT EXPENSES</b>	<b>363,354</b>			<b>950,000</b>
<b>C. EQUIPMENT PURCHASES</b>				
<b>D. MOTOR VEHICLE PURCHASES</b>				
<b>E. CAPITAL</b>	<b>1,335,895</b>			
<b>TOTAL (A+B+C+D+E)</b>	<b>1,699,249</b>			<b>950,000</b>
<b>SOURCES OF FUNDING</b>		Budget Prepared By:		
(a) Total State Funds Requested	1,699,249	Elissa Lines 808.445.9069		
(b) Total Federal Funds Requested		Signature of Authorized Official:  Phone		
(c) Total County Funds Requested		Date 1/17/17		
(d) Total Private/Other Funds Requested	950,000	Kenneth H. DeHoff, Jr., Executive Director, Operations		
<b>TOTAL BUDGET</b>	<b>2,649,249</b>	Name and Title (Please type or print)		

## BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2017 to June 30, 2018

Applicant: Pacific Aviation Museum Pearl Harbor \_\_\_\_\_

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Not Applicable				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
<b>TOTAL:</b>				
<b>JUSTIFICATION/COMMENTS:</b>				



## BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2017 to June 30, 2018

Applicant: Pacific Aviation Museum Pearl Harbor\_

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Non-Applicable			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
<b>TOTAL:</b>				
<b>JUSTIFICATION/COMMENTS:</b>				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
Non-Applicable			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
<b>TOTAL:</b>				
<b>JUSTIFICATION/COMMENTS:</b>				

## BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2017 to June 30, 2018

Applicant: Pacific Aviation Museum Pearl Harbo

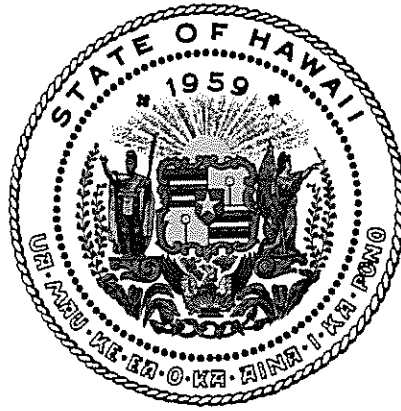
FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2015-2016	FY: 2016-2017	FY:2017-2018	FY:2017-2018	FY:2018-2019	FY:2019-2020
PLANS			56,100			
LAND ACQUISITION						
DESIGN			307,254			
CONSTRUCTION			1,335,895			
EQUIPMENT						
<b>TOTAL:</b>			1,699,249			
<b>JUSTIFICATION/COMMENTS:</b>						
Please see attached sheet for Justification Comments for the GIA 2017 - 2018 request.						

**GOVERNMENT CONTRACTS AND / OR GRANTS**

App: Pacific Aviation Museum Pearl Harbor

Contracts Total: -

	<b>CONTRACT DESCRIPTION</b>	<b>EFFECTIVE DATES</b>	<b>AGENCY</b>	<b>GOVERNMENT ENTITY (U.S. / State / Haw / Hon / Kau / Mau)</b>	<b>CONTRACT VALUE</b>
1	Non-Applicable				
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
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## Department of Commerce and Consumer Affairs

### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

PACIFIC AVIATION MUSEUM PEARL HARBOR

was incorporated under the laws of Hawaii on 08/11/1998 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 05, 2017

Director of Commerce and Consumer Affairs

## **PACIFIC AVIATION MUSEUM PEARL HARBOR – HONOLULU, HAWAII**

Pacific Aviation Museum Pearl Harbor (PAMPH) is located on the hallowed grounds of Ford Island in the middle of Pearl Harbor. PAMPH, along with the USS *Arizona* Memorial, Battleship *Missouri* Memorial, and USS *Bowfin*, is a proud member of the Pearl Harbor Historic Sites -- a major tourist destination for the state of Hawaii.

Opening on December 7, 2006 -- sixty-five years after the attack that changed our nation forever, -- we have made every effort to remember and pay tribute to the men and women who fought for our country's freedom. Through restoration and preservation efforts, this National Historic Landmark site delivers an educational and immersive experience to hundreds of thousands of people who visit and remember Pearl Harbor.

The buildings that make up Pacific Aviation Museum Pearl Harbor are provided to the non-profit Museum through a special Navy and Department of Defense agreement. Managed by the Navy-appointed real estate agent, the relationship allows for the value of all structural improvements to count towards a fair market assessment, creating a "no fee" long term lease arrangement. A Board of Directors serves as the governing body.

### **Economic Impact:**

As a major Museum tourist attraction we have an economic impact, leading to jobs, tourism, and improved education of the history of our Nation.

- 248,403 Annual visitors in 2016
- \$769,000 General Excise Taxes paid to the State by the Museum
- \$1,489,000 Estimated G.E.T. tax on goods/services paid to/by museum vendors and contractors
- \$459,000 Estimated income taxes paid by employees
- \$2,717,000 Total return to the State
- 70 people employed at Pacific Aviation Museum Pearl Harbor

### **Education Impact:**

Pacific Aviation Museum Pearl Harbor is a resource for students and teachers across the State for STEM education both on-site and through outreach programs.

- 41,771 students were engaged through our on-site and outreach programs during 2016
- 65% of students served by our outreach programs were in Title 1 schools
- Pre-K through 12 Curricula

**Public and Visitor Impact:**

Impact with both National and International organizations – Affiliate of the Smithsonian Institute since 2011. Working together as an Affiliate, we strive to reach larger audiences with stories that reveal our knowledge of the world, stimulate curiosity, and inspire learning.

- 1.9 million visitors since opening with a 10.9% growth from 2016
- 22,000 Community Program attendance (free or reduced fee)
- Rated the #1 aviation attraction by Trip Advisor, driving both East and West bound tourism
- 676 volunteers, 90 actively assigned