



EXECUTIVE CHAMBERS  
HONOLULU

DAVID Y. IGE  
GOVERNOR

June 7, 2019

**GOV. MSG. NO. 1173**

The Honorable Ronald D. Kouchi,  
President  
and Members of the Senate  
Thirtieth State Legislature  
State Capitol, Room 409  
Honolulu, Hawai'i 96813

The Honorable Scott K. Saiki,  
Speaker and Members of the  
House of Representatives  
Thirtieth State Legislature  
State Capitol, Room 431  
Honolulu, Hawai'i 96813

Dear President Kouchi, Speaker Saiki, and Members of the Legislature:

This is to inform you that on June 7, 2019, the following bill was signed into law:

SB1212 SD1 HD1 CD1

RELATING TO REGULATORY AUTHORITY OF  
THE INSURANCE COMMISSIONER.  
**ACT 072 (19)**

Sincerely,

DAVID Y. IGE  
Governor, State of Hawai'i



- 1 delivered in and pursuant to the laws of this State or  
2 another state;
- 3 (4) A producer licensed to sell life insurance coverage or  
4 accident and health or sickness insurance coverage in  
5 this State, whose activities are limited exclusively  
6 to the sale of insurance;
- 7 (5) A managing general agent licensed in this State whose  
8 activities are limited exclusively to the scope of  
9 activities conveyed under that license;
- 10 (6) An individual adjuster licensed in this State whose  
11 activities are limited exclusively to the scope of  
12 activities conveyed under that license;
- 13 (7) An individual who adjusts or settles claims in the  
14 normal course of practice or employment as an attorney  
15 at law and who does not collect charges or premiums in  
16 connection with life insurance coverage or accident  
17 and health or sickness insurance coverage;
- 18 (8) A creditor on behalf of its debtors with respect to  
19 insurance covering a debt between the creditor and its  
20 debtors;



- 1           (9)   A trust established in conformity with title 29 United  
2           States Code section 186 and trustees, agents, and  
3           employees acting under that trust;
- 4           (10)  A trust exempt from taxation under title 26 United  
5           States Code section 501(a) and trustees and employees  
6           acting under that trust, or a custodian and the  
7           custodian's agents and employees acting under a  
8           custodian account that meets the requirements of title  
9           26 United States Code section 401(f);
- 10          (11)  A financial institution subject to supervision or  
11          examination by federal or state banking authorities,  
12          or a mortgage lender that collects and remits premiums  
13          to licensed producers or authorized insurers in  
14          connection with loan payments;
- 15          (12)  A credit card issuing company advancing for and  
16          collecting premiums or charges from its credit card  
17          holders who have authorized collection; provided that  
18          the company does not adjust or settle claims; and
- 19          (13)  A person who acts solely as an administrator of one or  
20          more employee benefit plans established by an employer  
21          or an employee organization.



1 "Insurance producer" or "producer" has the same meaning as  
2 in section 431:9A-102.

3 "Insurer" has the same meaning as in section 431:1-202.

4 "Person" has the same meaning as in section 431:1-212.

5 "Stop-loss insurance" means an insurance protecting an  
6 employer or other person responsible for an otherwise self-  
7 insured health or life benefit plan against obligations under  
8 the plan, but does not include reinsurance written for an  
9 insurance company.

10 §431: -102 License required; application. (a) No  
11 person shall act as or hold out to be an administrator in this  
12 State without a license as an administrator issued by the  
13 commissioner.

14 (b) An administrator shall apply to the commissioner on a  
15 form prescribed by the commissioner and shall include the  
16 following:

- 17 (1) A nonrefundable fee as set forth in section 431:7-101;  
18 (2) All basic organizational documents of the  
19 administrator, including any articles of  
20 incorporation, articles of association, partnership  
21 agreement, trade name certificate, trust agreement,



- 1 shareholder agreement, and other applicable documents  
2 and all amendments to the documents;
- 3 (3) The bylaws, rules, regulations, or similar documents  
4 regulating the internal affairs of the administrator;
- 5 (4) The names, addresses, official positions, and  
6 professional qualifications of the individuals  
7 responsible for the conduct of affairs of the  
8 administrator, including but not limited to all  
9 members of the board of directors, board of trustees,  
10 executive committee, or other governing board or  
11 committee, the principal officers in the case of a  
12 corporation, or the partners in the case of a  
13 partnership;
- 14 (5) Annual financial statements for the two most recent  
15 years that prove the applicant has a positive net  
16 worth and information the commissioner may require to  
17 review the current financial condition of the  
18 applicant; and
- 19 (6) Any other pertinent information the commissioner may  
20 require.



1 (c) An administrator licensee or applicant for licensure  
2 shall notify the commissioner within thirty days of any material  
3 change in its ownership, control, contact person for the  
4 administrator, or any other fact or circumstance affecting the  
5 licensee's or applicant's qualification for licensure.

6 (d) If an administrator employs or has contracted  
7 individuals to sell, solicit, or negotiate insurance business,  
8 the employees or contracted individuals shall first be licensed  
9 as producers. An administrator who intends to directly solicit  
10 insurance contracts or otherwise act as a producer shall first  
11 be licensed as an insurance producer.

12 (e) The commissioner may refuse to issue a license if the  
13 commissioner determines, after notice and hearing pursuant to  
14 section 431:2-308 and chapter 91, that the administrator is not  
15 competent, trustworthy, financially responsible, or of good  
16 personal and business reputation, or has had an application for  
17 an insurance license denied or revoked for cause within the past  
18 five years.

19 (f) The license shall be renewable or extendable  
20 biennially. The renewal or extension date for a license issued  
21 to a natural person shall be the sixteenth day of the licensee's



1 birth month. The renewal or extension date for a license issued  
2 to an artificial person shall be the sixteenth day of April for  
3 a nonresident licensee, and the sixteenth day of July for a  
4 resident licensee. The license shall remain in effect so long  
5 as the fees set forth in section 431:7-101 are paid.

6 (g) The commissioner may contract with nongovernmental  
7 entities, including the National Association of Insurance  
8 Commissioners or any affiliations or subsidiaries that the  
9 National Association of Insurance Commissioners oversees, to  
10 perform any ministerial functions relating to the licensure of  
11 administrators.

12 §431: -103 Surety bond required. Prior to the issuance  
13 of the administrator license, the administrator shall file with  
14 the commissioner, and maintain in force while so licensed, a  
15 surety bond of at least \$100,000, in the form and penal sum  
16 acceptable to the commissioner, and shall provide that the bond  
17 may not be canceled or otherwise terminated until two years have  
18 elapsed from the last day the applicant was an administrator,  
19 unless the commissioner has given prior written consent. The  
20 surety bond shall be undertaken and may be enforced in the name  
21 of "Commissioner of Insurance, State of Hawaii".





1           **§431: -104 Written agreement required.** (a) An  
2 administrator shall have a written agreement between the  
3 administrator and insurer that contains all requirements of this  
4 article, except those that do not apply to administrator  
5 functions.

6           (b) The written agreement shall include a provision with  
7 respect to underwriting or other standards pertaining to the  
8 business underwritten by the insurer.

9           (c) The written agreement shall be retained as part of the  
10 official records of the administrator and the insurer for the  
11 duration of their agreement and five years thereafter.

12           (d) When an insurance policy is issued to a trustee, the  
13 administrator shall furnish the insurer a copy of the trust  
14 agreement and any amendments to it. The trust agreement shall  
15 be retained as part of the official records of the administrator  
16 and the insurer for the duration of the insurance policy and  
17 five years thereafter.

18           **§431: -105, Effect of payments to administrator.** (a)  
19 Payment to the administrator of any insurance premiums or  
20 charges by or on behalf of the insured shall be deemed received  
21 by the insurer.



1 (b) Payment of return premiums or claims by the insurer to  
2 the administrator shall not be deemed payment to the insured  
3 until the insured receives the payment.

4 (c) This section does not limit any right of the insurer  
5 against the administrator resulting from failure of the  
6 administrator to make payments to the insurer or insured.

7 §431: -106 Recordkeeping required; commissioner's access  
8 to records. (a) An administrator shall maintain and make  
9 available to the insurer complete books and records of all  
10 transactions between the administrator, insurers, and insureds.  
11 The books and records shall be maintained in accordance with  
12 prudent standards of insurance recordkeeping and for the  
13 duration of the written agreement and five years thereafter.

14 (b) The commissioner shall have access to the books and  
15 records for examination, audit, and inspection. Any documents,  
16 materials, or other information in the possession or control of  
17 the commissioner that are furnished by an administrator, payor,  
18 or insurance producer or an employee or agent thereof acting on  
19 behalf of the administrator, payor, or insurance producer, or  
20 obtained by the commissioner in an investigation shall be  
21 confidential by law and privileged and shall not be subject to



1 chapters 92 and 92F, subpoena, and discovery or admissible in  
2 evidence in any private civil action.

3 The commissioner is authorized to use such documents,  
4 materials, or other information in the furtherance of any  
5 regulatory or legal action brought as a part of the  
6 commissioner's official duties.

7 (c) An administrator shall retain the right to continuing  
8 access to the books and records to fulfill its contractual  
9 obligations to the insurer and insureds, subject to any  
10 restrictions in the written agreement.

11 §431: -107 Advertising by administrator. An  
12 administrator shall use only the advertising pertaining to the  
13 business an insurer has underwritten and approved in advance of  
14 its use.

15 §431: -108 Fiduciary duties of administrator; payment of  
16 claims by administrator. (a) The administrator shall hold in a  
17 fiduciary capacity all charges, claim payments, or premiums that  
18 the administrator collects for or on behalf of an insurer and  
19 all return premiums that the administrator receives from the  
20 insurer. These funds shall be immediately remitted to the  
21 person entitled to them or shall be deposited promptly in a



1 fiduciary account established and maintained by the  
2 administrator in a federally insured financial institution.

3 (b) If charges, claim payments, or premiums deposited in a  
4 fiduciary account have been collected for or on behalf of more  
5 than one insurer, the administrator shall keep records clearly  
6 recording the deposits in and withdrawals from the account for  
7 or on behalf of each insurer. The administrator shall keep  
8 copies of the records and, upon request of an insurer, shall  
9 furnish the insurer with copies of records pertaining to the  
10 deposits and withdrawals.

11 (c) An administrator shall not pay claims by withdrawals  
12 from the fiduciary account in which premiums or charges are  
13 deposited.

14 (d) The written agreement shall provide that withdrawals  
15 from a fiduciary account shall be made only for:

- 16 (1) Remittance to an insurer entitled to remittance;  
17 (2) Deposit in an account maintained in the name of the  
18 insurer;  
19 (3) Transfer to and deposit in a claims-paying account,  
20 with claims to be paid as provided in subsection (e);



1 (4) Payment to a group policyholder for remittance to the  
2 insurer entitled to remittance;

3 (5) Payment to the administrator of its commission, fees,  
4 or charges; and

5 (6) Remittance of return premiums to the person entitled  
6 to return premiums.

7 (e) All claims the administrator pays from funds collected  
8 for or on behalf of an insurer shall be paid only as authorized  
9 by the insurer.

10 §431: -109 Compensation of administrator. Compensation  
11 to an administrator for adjusting or settling claims shall not  
12 be increased contingent on claim experience. This section shall  
13 not prevent the compensation of an administrator from being  
14 based on premiums or charges collected or number of claims paid  
15 or processed.

16 §431: -110 Written notice to insureds required. (a)  
17 When the services of an administrator are used, the  
18 administrator shall provide written notice approved by the  
19 insurer to insureds, advising the insureds of the identity of  
20 and relationship between the administrator, insurer, and  
21 insured.



1 (b) When an administrator collects funds, the  
2 administrator shall identify the reason for collecting each item  
3 and show each item separately from the premium. Additional  
4 charges shall not be made for services to the extent the insurer  
5 has already paid for those services.

6 (c) The administrator shall disclose to the insurer all  
7 charges, fees, and commissions the administrator receives from  
8 services the administrator provides the insurer, including any  
9 fees or commissions paid by insurers providing reinsurance.

10 §431: -111 Delivery of written information to insured.  
11 Any policies, certificates, booklets, termination notices, or  
12 other written communications delivered by the insurer to the  
13 administrator for delivery to the insured, shall be delivered by  
14 the administrator promptly after receipt of instructions from  
15 the insurer to deliver them.

16 §431: -112 Annual report required. (a) An  
17 administrator shall file an annual report for the preceding  
18 calendar year with the commissioner on or before March 1 of each  
19 year, in a form and manner prescribed by the commissioner.



1 (b) The annual report shall include the names and  
2 addresses of all insurers with which the administrator had an  
3 agreement during the preceding calendar year.

4 §431: -113 License denial, nonrenewal, suspension, or  
5 revocation; fines. (a) After notice and hearing, the  
6 commissioner shall impose a fine pursuant to section 431:2-203  
7 and issue a cease and desist order against any person who acts  
8 or holds out as an administrator without a license.

9 (b) After notice and hearing, the commissioner shall deny,  
10 refuse to renew, suspend, or revoke the license of an  
11 administrator if the commissioner finds that the administrator:

- 12 (1) Is in an unsound financial condition;
- 13 (2) Is using methods or practices in the conduct of  
14 business that renders the administrator's further  
15 transaction of business in this State hazardous or  
16 injurious to insureds or the public; or
- 17 (3) Has failed to pay a judgment rendered against the  
18 administrator in this State within sixty days after  
19 the judgment has become final.



1 (c) The commissioner may deny, refuse to renew, suspend,  
2 or revoke the license of an administrator if the commissioner  
3 finds the administrator:

4 (1) Has violated any lawful rule or order of the  
5 commissioner or this code;

6 (2) Has refused examination or production of the  
7 administrator's accounts, records, and files for  
8 examination, or if any individual responsible for or  
9 who exercises control or influence over the affairs of  
10 the administrator has refused to give information  
11 about the administrator's affairs, or has refused to  
12 perform any other legal obligation as to an  
13 examination, when required by the commissioner;

14 (3) Has, without just cause:

15 (A) Refused to pay proper claims or perform services  
16 arising under the administrator's contracts;

17 (B) Caused insureds to accept less than the amount  
18 due to the insureds; or

19 (C) Caused insureds to employ attorneys or bring suit  
20 against the administrator to secure full payment  
21 or settlement of claims;





1 (4) Has failed at any time to meet any qualification for  
2 which issuance of the license could have been refused,  
3 had the failure then existed and been known to the  
4 commissioner;

5 (5) Has been convicted of, or has entered a plea of guilty  
6 or nolo contendere to, a felony without regard to  
7 whether adjudication was withheld;

8 (6) Is under suspension or has a license revoked in  
9 another state; or

10 (7) Has failed to timely file the annual report pursuant  
11 to section 431: -112.

12 (d) The commissioner may immediately suspend the license  
13 of an administrator, without advance notice or hearing, if the  
14 commissioner finds the following:

15 (1) The administrator is insolvent or impaired;

16 (2) A proceeding for receivership, conservatorship,  
17 rehabilitation, or other delinquency proceeding  
18 regarding the administrator has been commenced in any  
19 state; or

20 (3) The financial condition or business practices of the  
21 administrator otherwise are an imminent threat to the



1 public health, safety, or welfare of the residents of  
2 this State.

3 (e) If the commissioner finds one or more grounds exist  
4 for the denial, nonrenewal, suspension, or revocation of the  
5 license, the commissioner may additionally impose a fine upon  
6 the administrator pursuant to section 431:2-203.

7 §431: -114 Rules. The commissioner may adopt rules to  
8 implement and enforce this article."

9 SECTION 2. Section 431:7-101, Hawaii Revised Statutes, is  
10 amended by amending subsections (a) and (b) to read as follows:

11 "(a) The commissioner shall collect, in advance, the  
12 following fees:

13 (1) Certificate of authority:

14 (A) Application for certificate of authority .....\$900

15 (B) Issuance of certificate of authority .....\$600

16 (C) Application for motor vehicle self-insurance .\$300

17 (2) Organization of domestic insurers and affiliated  
18 corporations:

19 (A) Application for solicitation permit .....\$1,500

20 (B) Issuance of solicitation permit .....\$150

21 (3) Producer's license:



- 1 (A) Issuance of regular license ..... \$50
- 2 (B) Issuance of temporary license ..... \$50
- 3 (4) Nonresident producer's license: Issuance ..... \$75
- 4 (5) Independent adjuster's license: Issuance ..... \$75
- 5 (6) Public adjuster's license: Issuance ..... \$75
- 6 (7) Claims adjuster's limited license: Issuance ..... \$75
- 7 (8) Administrator's license: Issuance ..... \$150
- 8 [~~8~~] (9) Independent bill reviewer's license:
- 9 Issuance ..... \$80
- 10 [~~9~~] (10) Limited producer's license: Issuance ..... \$60
- 11 [~~10~~] (11) Managing general agent's license: Issuance .. \$75
- 12 [~~11~~] (12) Reinsurance intermediary's license: Issuance . \$75
- 13 [~~12~~] (13) Surplus lines broker's license: Issuance ... \$150
- 14 [~~13~~] (14) Service contract provider's registration:
- 15 Issuance ..... \$75
- 16 [~~14~~] (15) Approved course provider certificate:
- 17 Issuance ..... \$100
- 18 [~~15~~] (16) Approved continuing education course
- 19 certificate: Issuance ..... \$30
- 20 [~~16~~] (17) Vehicle protection product warrantor's
- 21 registration: Issuance ..... \$75



1       ~~[(17)]~~ (18) Criminal history record check; fingerprinting:  
2               For each criminal history record check and  
3               fingerprinting check, a fee to be established by the  
4               commissioner.

5       ~~[(18)]~~ (19) Limited line motor vehicle rental company  
6               producer's license: Issuance ..... \$1,000

7       ~~[(19)]~~ (20) Legal service plan certificate of authority:  
8               Issuance before July 1, 2014 ..... \$1,000  
9               Issuance on or after July 1, 2014 ..... \$500

10       ~~[(20)]~~ (21) Life settlement provider's license:  
11               Issuance before July 1, 2014 ..... \$150  
12               Issuance on or after July 1, 2014 ..... \$75

13       ~~[(21)]~~ (22) Life settlement broker's license:  
14               Issuance before July 1, 2014 ..... \$150  
15               Issuance on or after July 1, 2014 ..... \$75

16       ~~[(22)]~~ (23) Examination for license: For each examination,  
17               a fee to be established by the commissioner.

18               (b) The fees for services of the department of commerce  
19 and consumer affairs subsequent to the issuance of a certificate  
20 of authority, license, or other certificate are as follows:



- 1 (1) \$600 per year for all services (including extension of
- 2 the certificate of authority) for an authorized
- 3 insurer;
- 4 (2) \$50 per year for all services (including extension of
- 5 the license) for a regularly licensed producer;
- 6 (3) \$75 per year for all services (including extension of
- 7 the license) for a regularly licensed nonresident
- 8 producer;
- 9 (4) \$45 per year for all services (including extension of
- 10 the license) for a regularly licensed independent
- 11 adjuster;
- 12 (5) \$45 per year for all services (including extension of
- 13 the license) for a regularly licensed public adjuster;
- 14 (6) \$45 per year for all services (including extension of
- 15 the license) for a claims adjuster's limited license;
- 16 (7) \$150 per year for all services (including extension of
- 17 the license) for an administrator's license;
- 18 [~~7~~] (8) \$60 per year for all services (including
- 19 extension of the license) for a regularly licensed
- 20 independent bill reviewer;



- 1        [~~8~~] (9)    \$45 per year for all services (including  
2                    extension of the license) for a producer's limited  
3                    license;
- 4        [~~9~~] (10)    \$75 per year for all services (including  
5                    extension of the license) for a regularly licensed  
6                    managing general agent;
- 7        [~~10~~] (11)    \$75 per year for all services (including  
8                    extension of the license) for a regularly licensed  
9                    reinsurance intermediary;
- 10       [~~11~~] (12)    \$45 per year for all services (including  
11                    extension of the license) for a licensed surplus lines  
12                    broker;
- 13       [~~12~~] (13)    \$75 per year for all services (including renewal  
14                    of registration) for a service contract provider;
- 15       [~~13~~] (14)    \$65 per year for all services (including  
16                    extension of the certificate) for an approved course  
17                    provider;
- 18       [~~14~~] (15)    \$20 per year for all services (including  
19                    extension of the certificate) for an approved  
20                    continuing education course;



- 1       ~~[(15)]~~ (16) \$75 per year for all services (including renewal  
2                   of registration) for a vehicle protection product  
3                   warrantor;
- 4       ~~[(16)]~~ (17) A fee to be established by the commissioner for  
5                   each criminal history record check and fingerprinting;
- 6       ~~[(17)]~~ (18) \$600 per year for all services (including  
7                   extension of the license) for a regularly licensed  
8                   limited line motor vehicle rental company producer;
- 9       ~~[(18)]~~ (19) \$1,000 per year for all services provided before  
10                   July 1, 2014, (including extension of the certificate)  
11                   for an authorized legal service plan;
- 12       ~~[(19)]~~ (20) \$500 per year for all services provided on or  
13                   after July 1, 2014, (including extension of the  
14                   certificate) for an authorized legal service plan;
- 15       ~~[(20)]~~ (21) \$1,200 per year for all services (including  
16                   extension of the license) for a regularly licensed  
17                   life settlement provider; and
- 18       ~~[(21)]~~ (22) \$150 per year for all services (including  
19                   extension of the license) for a regularly licensed  
20                   life settlement broker.



1 The services referred to in paragraphs (1) to [~~21~~] (22) shall  
2 not include services in connection with examinations,  
3 investigations, hearings, appeals, and deposits with a  
4 depository other than the department of commerce and consumer  
5 affairs."

6 SECTION 3. Section 432:1-102, Hawaii Revised Statutes, is  
7 amended to read as follows:

8 "§432:1-102 Applicability of other laws. (a) Part III of  
9 article 10A, and article 10H of chapter 431 shall apply to  
10 nonprofit medical indemnity or hospital service associations.  
11 Such associations shall be exempt from the provisions of part I  
12 of article 10A; provided that such exemption is in compliance  
13 with applicable federal statutes and regulations.

14 (b) Article 2, article 2D, parts II and IV of article 3,  
15 article 6, part III of article 7, article 9A, article 13,  
16 article 14G, and article 15 of chapter 431, sections 431:3-301,  
17 431:3-302, 431:3-303, 431:3-304, 431:3-305, 431:10-102, 431:10-  
18 225, 431:10-226.5, and 431:10A-116(1) and (2), and the powers  
19 granted by those provisions to the commissioner, shall apply to  
20 managed care plans, health maintenance organizations, or medical  
21 indemnity or hospital service associations that are owned or





1 controlled by mutual benefit societies so long as the  
2 application in any particular case is in compliance with and is  
3 not preempted by applicable federal statutes and regulations.

4 (c) Article of chapter 431 shall apply to mutual  
5 benefit societies.

6 [~~e~~] (d) The commissioner may adopt rules pursuant to  
7 chapter 91 for the implementation and administration of this  
8 chapter."

9 SECTION 4. Statutory material to be repealed is bracketed  
10 and stricken. New statutory material is underscored.

11 SECTION 5. This Act shall take effect on January 1, 2020.

APPROVED this 7 day of JUN, 2019

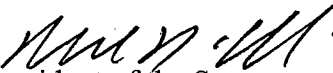



GOVERNOR OF THE STATE OF HAWAII

**THE SENATE OF THE STATE OF HAWAII**

Date: April 30, 2019  
Honolulu, Hawaii 96813

We hereby certify that the foregoing Bill this day passed Final Reading in the Senate of the Thirtieth Legislature of the State of Hawai'i, Regular Session of 2019.

  
President of the Senate

  
Clerk of the Senate

SB No. 1212, SD 1, HD 1, CD 1

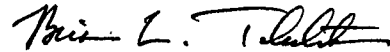
THE HOUSE OF REPRESENTATIVES OF THE STATE OF HAWAII

Date: April 30, 2019  
Honolulu, Hawaii

We hereby certify that the above-referenced Bill on this day passed Final Reading in the House of Representatives of the Thirtieth Legislature of the State of Hawaii, Regular Session of 2019.



Scott K. Saiki  
Speaker  
House of Representatives



Brian L. Takeshita  
Chief Clerk  
House of Representatives