THE THIRTIETH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES

Type of Grant Request: [ ] Operating [ ] Capital

Legal Name of Requesting Organization or Individual: [ ] Dba:
Kauai Economic Opportunity, Inc.

Amount of State Funds Requested: $1,900,394.00

Brief Description of Request (Please attach word document to back of page if extra space is needed):
Land/Building Acquisition and Equipment for KEO Food Service Facility

Amount of Other Funds Available:
State: $0
Federal: $0
County: $0
Private/Other: $0

Total amount of State Grants Received in the Past 5 Fiscal Years:
$500,000.00 GIA Awarded 5/2018
Unrestricted Assets:
$151,538.00

New Service (Presently Does Not Exist): [ ]
Existing Service (Presently in Operation): [ ]

Type of Business Entity:
[ ] 501(C)(3) Non Profit Corporation
[ ] Other Non Profit
[ ] Other

Mailing Address:
2804 Wehe Road
City: Lihue
State: HI
Zip: 96766

Contact Person for Matters Involving this Application
Name: MaBel Fujiuchi or Lynn Kua
Email: keo@keoinc.org
Title: CEO or Administrative Officer
Phone: (808)245-4077

Authorized Signature
MaBel Fujiuchi, Chief Executive Officer
Name and Title

Date Signed 1/16/2019

Received 11/19/19
Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Certificate of Good Standing (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
  a) Budget request by source of funds (Link)
  b) Personnel salaries and wages (Link)
  c) Equipment and motor vehicles (Link)
  d) Capital project details (Link)
  e) Government contracts, grants, and grants in aid (Link)
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing

MABEL FUJIUCHI, CHIEF EXECUTIVE OFFICER
1/16/2019

AUTHORIZED SIGNATURE  PRINT NAME AND TITLE  DATE

Rev 12/18/18

Application for Grants
STATE OF HAWAII
STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs

Vendor Name: KAUAI ECONOMIC OPPORTUNITY, INCORPORATED

DBA/Trade Name: KAUAI ECONOMIC OPPORTUNITY, INCORPORATED

Issue Date: 01/16/2019

Status: Compliant

Hawaii Tax#: W40397488
New Hawaii Tax#: GE191497830101
FEIN/SSN#: XX-XXX2851
UI#: XXXXXX6940
DCCA FILE#: 12814

Status of Compliance for this Vendor on issue date:

<table>
<thead>
<tr>
<th>Form</th>
<th>Department(s)</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-6</td>
<td>Hawaii Department of Taxation</td>
<td>Compliant</td>
</tr>
<tr>
<td></td>
<td>Internal Revenue Service (Compliant for Gov. Contract)</td>
<td>Compliant</td>
</tr>
<tr>
<td>COGS</td>
<td>Hawaii Department of Commerce &amp; Consumer Affairs</td>
<td>Exempt</td>
</tr>
<tr>
<td>LIR27</td>
<td>Hawaii Department of Labor &amp; Industrial Relations</td>
<td>Compliant</td>
</tr>
</tbody>
</table>

Status Legend:

- **Exempt**: The entity is exempt from this requirement
- **Compliant**: The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
- **Pending**: The entity is compliant with DLIR requirement
- **Submitted**: The entity has applied for the certificate but it is awaiting approval
- **Not Compliant**: The entity is not in compliance with the requirement and should contact the issuing agency for more information
DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
   a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
   b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
   c) Agrees not to use state funds for entertainment or lobbying activities; and
   d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.

2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
   a) Is incorporated under the laws of the State; and
   b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.

3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
   a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
   b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Kauai Economic Opportunity, Incorporated

MaBel Fujiuchi

Chief Executive Officer

1/16/2019

Application for Grants
Application for Grants

If any item is not applicable to the request, the applicant should enter “not applicable”.

I. Certification – Please attach immediately after cover page

1. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2018.

2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with Section 42F-103, Hawaii Revised Statutes. (Link)

3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes. (Link)

II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;

Kaua‘i Economic Opportunity, Incorporated (KEO) is a private non-profit agency, incorporated on March 16, 1965. The agency began as a local community action program created after the passage of the 1964 Economic Opportunity Act by the U.S. Congress. KEO is committed to promoting grassroots participation to create social and economic self-sufficiency among low-income families through an array of proven programs and services. The agency serves as a catalyst in encouraging effective local advocacy among the poor, enabling public officials and the general community to understand their needs and issues, and to mobilize resources to impact on poverty.

KEO is a multi-purpose organization with funding from a variety of sources. Over the past 53 years, the agency has fiscally administered millions of dollars of Federal, State, County, and private funds. The agency is the only human services organization on Kauai, whose purpose is to provide a wide range of services and activities that alleviate the...
conditions of poverty and allow low-income families and individuals to attain social and economic self-sufficiency.

As a private, non-profit agency, KEO has been able to operate with a reduced overhead and has been able to accomplish tasks that are difficult for government agencies. KEO has been creative in utilizing its resources, is cost conscious, and maintains a high level of accountability of funds (stringent reporting requirements, contracts outside audits annually, and is periodically audited by the State of Hawaii). KEO has aggressively sought and received a multitude of service programs for needy clientele and has been able to offer its clients many services at one place in a more economical fashion, unlike a single purpose, single program agency.

2. The goals and objectives related to the request;

KEO’s Grant-in-Aid application that was submitted in January of 2018 was awarded funds from the Hawaii State Legislature in the amount of $500,000 for the construction of a Food Service Facility.

Our goal is to obtain funding for the acquisition of land and/or purchase and/or a building for a Food Service Kitchen and Community Enterprise Kitchen. KEO’s Food Service Program promotes the health and well being by serving approximately 150,000 meals annually to Kauai’s vulnerable populations, including frail and disabled elderly residents 60 years and older, pre-school children, teenagers, and mentally and/or physically challenged individuals.

Currently, KEO, for its Food Service program, rents a certified kitchen from a church in Līhuʻe for just under $40,000.00 a year with annual increases. The objective is to eliminate this cost thereby expanding and improving services rendered to target populations. Utility costs and other common area costs yield up to $70,000 per year cost.

We received an appropriation from the Hawaii State Legislature 3 years ago for a photovoltaic system on all of KEO properties which will be installed with the exception of the Food Service Kitchen as the church is not allowing KEO to install the system in the kitchen, therefore continuing the high utility cost at this current facility.

3. The public purpose and need to be served;

KEO’ Food Service Program provides a vital service to the public by allowing homebound elderly to remain self-sufficient at home, offering a lower cost alternative to institutionalization. Not only does the Food Service Program provide meals for up to 300 elderly individuals on the Meals on Wheels Program daily, but also provides meals for the following target population covering the entire County of Kauaʻi:

- Elderly in the County’s Congregate Meal Program
- Pre-school children in Head Start
Applicant: Kaua‘i Economic Opportunity, Inc

- Kupuna in the Alu Like Homebound Meals Program
- Kupuna who attend the Alu Like Center Programs in Anahola and Waimea
- Elderly who attend Kaua‘i Adult Day Health Center
- Guests at the Mana‘olana Emergency Homeless Shelter
- Elderly registered with the State of Hawai‘i Medicaid program
- Private, home-bound clients
- Judiciary’s Kids First Program (5th Circuit)

4. Describe the target population to be served; and

KEO's program seeks to provide service to Kaua‘i’s elderly population, whether it is through homebound delivery service or through community programs where the elderly are afforded socialization activities and meal delivery. Having a new and improved kitchen facility would also allow us to increase and improve our capacity to serve other organizations and programs, such as preschools and other educational groups. The new facility would also allow for community members to have an affordable, certified kitchen to produce their food products and develop their businesses through the Community Kitchen Enterprise Program.

5. Describe the geographic coverage.

KEO’s Food Service Program currently serves the entire County of Kaua‘i.

III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

   The projected scope of the work to be done is:
   1) Acquire the land and/or building for the new kitchen facility;
   2) Plan for the building and/or renovation of the new facility, with proper permits; and

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

   The projected timeline for this project is from July 1, 2019 to June 30, 2020.
3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

KEO's internal reporting procedures require monthly reporting of program progress towards performance goals and objectives. The report includes statistical and narrative sections. Actual accomplishments can be compared with the performance goals and any deviation or problems could be worked out to ensure quality and timely accomplishments of the project.

KEO will also comply with any additional reporting requirements of the funding agency such as quarterly and final program reports. Reports will follow standards and time frame as measure of program management. In house, KEO conducts weekly management meetings for program evaluation, program updates, and to share information on accomplishments, upcoming events within KEO, and with other community agencies. In addition, the CEO and fiscal officer hold monthly financial meetings with program directors to review program operations and financial statuses. Private and government audits are also conducted on a yearly basis.

KEO will follow reporting guidelines specifically in identifying realistic and achievable goals for the program. The guidelines will serve as an output performance or measurement of progress thereby meeting the need and proper delivery of services.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

To measure the effectiveness of the programs use of appropriations, KEO has internal reporting procedures to ensure program goals and objectives are being met. Daily logs, statistical and narrative monthly reports, and other internal reporting ensure the accountability of the funds for programs.
**IV. Financial**

**Budget**

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
   a. Budget request by source of funds (Link)
   b. Personnel salaries and wages (Link)
   c. Equipment and motor vehicles (Link)
   d. Capital project details (Link)
   e. Government contracts, grants, and grants in aid (Link)

   See attached budget forms.

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2020.

<table>
<thead>
<tr>
<th>Quarter 1</th>
<th>Quarter 2</th>
<th>Quarter 3</th>
<th>Quarter 4</th>
<th>Total Grant</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,100,000.00</td>
<td>$300,394.00</td>
<td>$300,000.00</td>
<td>$300,000.00</td>
<td>$1,900,394.00</td>
</tr>
</tbody>
</table>

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2020.

   Not applicable

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

   Not applicable

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2020 for program funding.

   The Hawaii State Legislature awarded KEO funds in the amount of $500,000 for a Grant in Application submitted January 2018 for the construction of a food service facility. The State of Hawaii Office of Community Services is the expending agency and they are working on a contract and release of funds.

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2018

   $154,538
V. Experience and Capability

1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

KEO has initiated and administered the Elderly Nutrition program since 1974, providing nutritious USDA meal service for the elderly 60 years or over, either in a congregate group setting or delivered to their home. Since its inception in 1974, the Elderly Nutrition Program has evolved into the Food Service Program which not only provides meals to the elderly but also provides meal service for pre-school aged children, for children enrolled in Summer Fun activities, and for homeless people. The Food Service Program serves around 150,000 meals annually, which is estimated at 600+ meals per day in a certified, rented kitchen in a state of obsolescence.

KEO initiated and administered a mini Community Entc.prise Commercial Kitchen. There were many requests from community entrepreneurs but due to the size of the current kitchen, KEO was not able to accommodate all of the small business owners. Small business owners have used the kitchen for operating a Hot Dog Concession Stand at Home Depot and another owner used the kitchen to prepare Kauai Shrimp which she sold off of her mobile restaurant. Recently, there have been requests for the use of the kitchen which cannot be accommodated because KEO has expanded the use of the kitchen serving more individuals.

KEO has demonstrated successful acquisition and construction projects as follows:

- 4 – Single family residences (Group Homes)
- 1 – Administrative Office
- 1 – Homeless Emergency Shelter at Mana‘olana
- 8 – Unit rehabilitation of transitional housing
- 8 – Additional units of transitional housing at Mana‘olana
- 1 – Early Learning Center

KEO is the only human services organization in the County of Kauai and has been in operation for the last 53 years. It currently manages more than 20 community service programs that focus on un-served and underserved communities, individuals, and families who qualify under the agency’s eligibility requirements. These are programs and projects that address the needs of the low-income, homeless, elderly, pre-school children, at-risk youth, immigrant, jobless and the mentally and physically challenged persons involving more than 30 contracts via various funding sources.
Existing Contracts for this year include the following:

<table>
<thead>
<tr>
<th>Contracting Agency</th>
<th>Program Title</th>
<th>Contract Period</th>
<th>Funding Amount</th>
<th>Performance Goals</th>
</tr>
</thead>
<tbody>
<tr>
<td>County of Kaua'i- Agency on Elderly Affairs</td>
<td>Home Delivered Meals-Federal Funds</td>
<td>2016-2019</td>
<td>$1,120,385.00</td>
<td>To serve 48,000 home-delivered meals to a minimum of 200 elderly each year.</td>
</tr>
<tr>
<td>County of Kaua'i- Agency on Elderly Affairs</td>
<td>Congregate Meals</td>
<td>2016-2019</td>
<td>$279,999.53</td>
<td>To serve 8,100 meals to 150 elderly clients at different sites each year.</td>
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<tr>
<td>Various preschools (5 Head Start, Punana Leo, and Līhu‘e Hongwanji)</td>
<td></td>
<td>2018-2019</td>
<td>Varies</td>
<td>To serve breakfast, lunch, and snack to preschool students</td>
</tr>
<tr>
<td>Other Adult Daycare Centers (State of Hawaii Medicaid Program, Alu Like, Kauai Adult Day Health Center)</td>
<td></td>
<td>2018-2019</td>
<td>Varies</td>
<td>To serve lunches to all elderly participants</td>
</tr>
<tr>
<td>Mana‘olana Emergency Homeless Shelter</td>
<td></td>
<td>2018-2019</td>
<td>Varies</td>
<td>To serve dinner to 19 guests of the shelter</td>
</tr>
<tr>
<td>Hawaii Medical Service Association</td>
<td></td>
<td>2018-2019</td>
<td>Varies</td>
<td>To serve home delivered meals to authorized clients</td>
</tr>
<tr>
<td>AlohaCare</td>
<td></td>
<td>2018-2019</td>
<td>Varies</td>
<td>To serve home delivered meals to authorized clients</td>
</tr>
</tbody>
</table>
2. **Facilities**

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Currently, the Food Service staff prepares meals at the Food Service kitchen located at the old Immaculate Conception School, 3343 Kanakolu Street in Līhu’e. This is a rental property, which is old and obsolete with outdated equipment and facilities which hamper efficiency in production and energy. The kitchen meets the Department of Health’s licensing requirements and is re-certified annually. The meals are individually packed by program staff and volunteers and delivered to individual homes throughout Kaua‘i.

Other meals are packed in bulk and delivered to specific congregate meal sites for elderly at neighborhood centers throughout the island: Kekaha, Waimea, Kaumakani, Kōloa, Līhu’e, and Kīlauea. Additionally we deliver to Head Start centers, day care centers, and other sites.

With the requested funding, Kaua‘i Economic Opportunity, Inc. will be able to purchase property to construct or renovate existing property into a Food Service and Community Enterprise kitchen. If granted, the amount paid for rent now can be programmed into direct services instead, allowing KEO to provide more and/or enhanced services to those we serve. Current costs are about $7,000.00 to $8,000.00 per month for lease, utilities, and lawn care. The facility exists in a state of obsolescence. We have researched commercial property available on Kaua‘i and within the Līhu’e area. The market rate for land in fee is estimated at more than $1,100,000.00 and additional construction costs, equipment and planning may require $800,394.00 for a total of $1,900,394.00
VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

A Project Director will be hired to manage the acquisition, construction and/or renovation of the facility. The Project Director will report to the CEO who has extensive experience in the acquisition, construction and/or renovation of properties as depicted in Section IV-A., and has many years of experience as a Real Estate Licensee in the State of Hawaii.

2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

See attached organization chart.

3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

Chief Executive Officer: $117,489.84
Fiscal Officer: $85,051.08
Administrative Officer: $80,112.00

VII. Other

1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

KEO is not a party in any pending litigation and does not have any outstanding judgments.
2. **Licensure or Accreditation**

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

KEO, Inc. is certified as a commercial kitchen by the Department of Health in good standing without violation at its current kitchen site.

3. **Private Educational Institutions**

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see Article X, Section 1, of the State Constitution for the relevance of this question.

The grant will not be used to support or benefit a sectarian or non-sectarian private educational institution.

4. **Future Sustainability Plan**

The applicant shall provide a plan for sustaining after fiscal year 2019-20 the activity funded by the grant if the grant of this application is:

   (a) Received by the applicant for fiscal year 2019-20, but

   (b) Not received by the applicant thereafter.

As the land and/or building purchase construction or renovation is completed, program operations will be initiated. The building will be self-sustaining.
# BUDGET REQUEST BY SOURCE OF FUNDS

**Period:** July 1, 2019 to June 30, 2020

**Applicant:** Kauai Economic Opportunity, Incorporated

<table>
<thead>
<tr>
<th>BUDGET CATEGORIES</th>
<th>Total State Funds Requested (a)</th>
<th>Total Federal Funds Requested (b)</th>
<th>Total County Funds Requested (c)</th>
<th>Total Private/Other Funds Requested (d)</th>
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</thead>
<tbody>
<tr>
<td><strong>A. PERSONNEL COST</strong></td>
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<tr>
<td>1. Salaries</td>
<td>51,403</td>
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<tr>
<td>2. Payroll Taxes &amp; Assessments</td>
<td>6,045</td>
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<td>3. Fringe Benefits</td>
<td>11,446</td>
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<td><strong>TOTAL PERSONNEL COST</strong></td>
<td>68,894</td>
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<td><strong>B. OTHER CURRENT EXPENSES</strong></td>
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<tr>
<td>1. Airfare, Inter-Island</td>
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<td>2. Insurance</td>
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<td>3. Lease/Rental of Equipment</td>
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<td>4. Lease/Rental of Space</td>
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<td>5. Staff Training</td>
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<td>6. Supplies</td>
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<td>7. Telecommunication</td>
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<td>8. Utilities</td>
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<td><strong>TOTAL OTHER CURRENT EXPENSES</strong></td>
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<td><strong>C. EQUIPMENT PURCHASES</strong></td>
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<td><strong>D. MOTOR VEHICLE PURCHASES</strong></td>
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<tr>
<td><strong>E. CAPITAL</strong></td>
<td>1,831,500</td>
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<tr>
<td><strong>TOTAL (A+B+C+D+E)</strong></td>
<td>1,900,394</td>
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</tbody>
</table>

**SOURCES OF FUNDING**

| (a) Total State Funds Requested | 1,900,394 |
| (b) Total Federal Funds Requested | 0 |
| (c) Total County Funds Requested | 0 |
| (d) Total Private/Other Funds Requested | 0 |

**TOTAL BUDGET** | 1,900,394 |

**Budget Prepared By:**

MaBel Fujuchi, Chief Executive Officer

Name and Title (Please type or print)

**Signature of Authorized Official**

MaBel Fujuchi, Chief Executive Officer

Name and Title (Please type or print)

**Date**

1/16/19

**Phone**

688-245-4077
## BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

**Period:** July 1, 2019 to June 30, 2020

**Applicant:** Kauai Economic Opportunity, Incorporated

<table>
<thead>
<tr>
<th>POSITION TITLE</th>
<th>FULL TIME EQUIVALENT</th>
<th>ANNUAL SALARY A</th>
<th>% OF TIME ALLOCATED TO GRANT REQUEST B</th>
<th>TOTAL STATE FUNDS REQUESTED (A x B)</th>
</tr>
</thead>
<tbody>
<tr>
<td>CEO</td>
<td>1</td>
<td>$117,489.84</td>
<td>5.00%</td>
<td>$5,874.00</td>
</tr>
<tr>
<td>Fiscal Officer</td>
<td>1</td>
<td>$85,051.08</td>
<td>5.00%</td>
<td>$4,253.00</td>
</tr>
<tr>
<td>Administrative Officer</td>
<td>1</td>
<td>$80,112.00</td>
<td>5.00%</td>
<td>$4,006.00</td>
</tr>
<tr>
<td>Accountant</td>
<td>1</td>
<td>$32,688.00</td>
<td>5.00%</td>
<td>$1,634.00</td>
</tr>
<tr>
<td>Account/Administrative Clerk</td>
<td>1</td>
<td>$22,344.00</td>
<td>5.00%</td>
<td>$1,117.00</td>
</tr>
<tr>
<td>Janitor</td>
<td>0.375</td>
<td>$11,172.00</td>
<td>5.00%</td>
<td>$559.00</td>
</tr>
<tr>
<td>Project Director</td>
<td>1</td>
<td>$33,960.00</td>
<td>100.00%</td>
<td>$33,960.00</td>
</tr>
</tbody>
</table>

**TOTAL:** $51,403.00

**JUSTIFICATION/COMMENTS:**
# BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

**Period:** July 1, 2019 to June 30, 2020

**Applicant:** Kauai Economic Opportunity, Inc.

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>NO. OF ITEMS</th>
<th>COST PER ITEM</th>
<th>TOTAL COST</th>
<th>TOTAL BUDGETED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ice maker</td>
<td>1</td>
<td>$6,000.00</td>
<td>$6,000.00</td>
<td>$6,000.00</td>
</tr>
<tr>
<td>Four-compartment sink with disposal</td>
<td>1</td>
<td>$6,500.00</td>
<td>$6,500.00</td>
<td>$6,500.00</td>
</tr>
<tr>
<td>Dishwashing machine</td>
<td>1</td>
<td>$5,000.00</td>
<td>$5,000.00</td>
<td>$5,000.00</td>
</tr>
<tr>
<td>Food warmer</td>
<td>1</td>
<td>$6,000.00</td>
<td>$6,000.00</td>
<td>$6,000.00</td>
</tr>
<tr>
<td>Convection ovens</td>
<td>3</td>
<td>$8,000.00</td>
<td>$24,000.00</td>
<td>$24,000.00</td>
</tr>
<tr>
<td>Food prep equipment (pots, pans, fryers, steamer, scales, etc)</td>
<td>1</td>
<td>$15,000.00</td>
<td>$15,000.00</td>
<td>$15,000.00</td>
</tr>
<tr>
<td>Serving center</td>
<td>1</td>
<td>$2,000.00</td>
<td>$2,000.00</td>
<td>$2,000.00</td>
</tr>
<tr>
<td>Cabinets</td>
<td>5</td>
<td>$2,000.00</td>
<td>$10,000.00</td>
<td>$10,000.00</td>
</tr>
<tr>
<td>Meat slicer, food processors</td>
<td>1</td>
<td>$5,000.00</td>
<td>$5,000.00</td>
<td>$5,000.00</td>
</tr>
<tr>
<td>Gas salamander</td>
<td>1</td>
<td>$3,000.00</td>
<td>$3,000.00</td>
<td>$3,000.00</td>
</tr>
<tr>
<td>Walk-in cooler</td>
<td>1</td>
<td>$20,000.00</td>
<td>$20,000.00</td>
<td>$20,000.00</td>
</tr>
<tr>
<td>Office chair, table</td>
<td>2</td>
<td>$500.00</td>
<td>$1,000.00</td>
<td>$1,000.00</td>
</tr>
<tr>
<td>Air-conditioner</td>
<td>1</td>
<td>$30,000.00</td>
<td>$30,000.00</td>
<td>$30,000.00</td>
</tr>
<tr>
<td>Preparation tables</td>
<td>5</td>
<td>$600.00</td>
<td>$3,000.00</td>
<td>$3,000.00</td>
</tr>
<tr>
<td>Walk in Freezer</td>
<td>1</td>
<td>$20,000.00</td>
<td>$20,000.00</td>
<td>$20,000.00</td>
</tr>
</tbody>
</table>

**TOTAL:** 26  
$156,500.00  
$156,500.00

**JUSTIFICATION/COMMENTS:**

Application for Grants
BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES
Period: July 1, 2019 to June 30, 2020

<table>
<thead>
<tr>
<th>DESCRIPTION OF MOTOR VEHICLE</th>
<th>NO. OF VEHICLES</th>
<th>COST PER VEHICLE</th>
<th>TOTAL COST</th>
<th>TOTAL BUDGETED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not Applicable</td>
<td></td>
<td></td>
<td>$</td>
<td></td>
</tr>
</tbody>
</table>

TOTAL:

JUSTIFICATION/COMMENTS:
## BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

**Period:** July 1, 2019 to June 30, 2020

**Applicant:** Kauai Economic Opportunity, Inc.

<table>
<thead>
<tr>
<th>TOTAL PROJECT COST</th>
<th>ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS</th>
<th>STATE FUNDS REQUESTED</th>
<th>OTHER SOURCES OF FUNDS REQUESTED</th>
<th>FUNDING REQUIRED IN SUCCEEDING YEARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>PLANS</td>
<td></td>
<td>$75,000.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>LAND ACQUISITION</td>
<td></td>
<td>$1,100,000.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>DESIGN</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CONSTRUCTION</td>
<td>$500,000.00</td>
<td>$500,000.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EQUIPMENT</td>
<td></td>
<td>$156,500.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL:</strong></td>
<td></td>
<td></td>
<td>$1,831,500.00</td>
<td></td>
</tr>
</tbody>
</table>

**JUSTIFICATION/COMMENTS:**
GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Kauai Economic Opportunity, Inc.

<table>
<thead>
<tr>
<th>CONTRACT DESCRIPTION</th>
<th>EFFECTIVE DATES</th>
<th>AGENCY</th>
<th>GOVERNMENT ENTITY</th>
<th>CONTRACT VALUE</th>
</tr>
</thead>
</table>

Contracts Total: