

AMCAD

August 6, 1999

Mr. Carl Watanabe
State of Hawaii
Department of Accounting
And General Services
PO Box 119
Honolulu, Hawaii 96810-0119

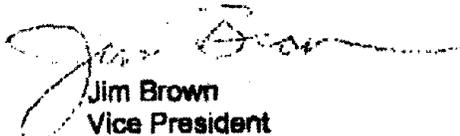
American Cadastre, Inc.
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Dear Mr. Watanabe:

We have received your letter regarding AmCad's elimination from the evaluation for Part 1 and Part 2 of RFP # ICS-FY-99-52 and we must say that we are not pleased with this action. We are formally protesting the evaluation and elimination. Our solution when evaluated fully has consistently beaten our competitors in all the recent bids where we have competed. Our solution was also uniquely qualified for Hawaii since we are one of the only vendors to have experience with the Deed Recording applications and Land Court applications. We feel if your evaluation team had a chance to review our application in a demonstration and presentation we would convince you of our superior capabilities. We are asking your team to reevaluate your decision and reconsider AmCad. If this is not done we would like a formal de-briefing on why we were not selected as a top finalist. Please let us know the formal procedures to conduct our protest.

Sincerely,


Jim Brown
Vice President
AmCad

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