

BENJAMIN J. CAYETANO  
GOVERNOR



RAYMOND H. SATO  
COMPTROLLER

MARY PATRICIA WATERHOUSE  
DEPUTY COMPTROLLER

**STATE OF HAWAII**  
**DEPARTMENT OF ACCOUNTING**  
**AND GENERAL SERVICES**  
PO BOX 119  
HONOLULU, HAWAII 96810-0119

November 1, 1999

Mr. Michael A. Pietsch  
TITLE GUARANTY OF HAWAII  
235 Queen Street  
Honolulu, Hawaii 96813

Facsimile: (808) 532-3160

Dear Mr. Pietsch:

Re: RFP ICS-FY-99-052, PART 2

Please submit a Best and Final Offer to the Information and Communication Services Division, attention Barbara Tom by 10:00 a. m. on November 15, 1999, based on the following additional required information of the original RFP. In your best and final, indicate your agreement or elaborate on how you plan to achieve the results desired.

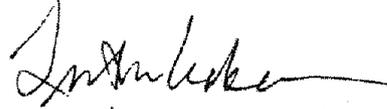
The successful bidder for Part 2 will be required to work with the vendor of Part 1 to integrate the back images into the new BCIS. These images shall be single access images and must be made available through the vendor of Part 1.

1. Please provide your charges based on an estimated ten year inventory of 4,000,000 images and cost, if any, to rescan images found to be unacceptable based on a mutually agreed minimum quality standard.
2. During your oral presentation, reference was made to immediate access. Please provide specifics as to how this will be accomplished and what is included with this access and any cost associated with its implementation.
3. It is the desire of the Bureau of Conveyances to provide public and internet access to digitized images. As such, access proposed through a lease program cannot be restricted and limited in its use. Proposed alternatives to the purchase of your images must not include any conditions that limit access by the Bureau of Conveyances or its public and internet users.
4. Your proposal included a lease with an option to purchase at a price mutually agreed upon. Please provide a schedule based on a lease to own without additional cost?

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Should you have any questions, contact Barbara Tom, Planning and Project Management Officer, at (808) 586-1920.

Sincerely,

A handwritten signature in black ink, appearing to read "Lester M. Nakamura", with a long horizontal flourish extending to the right.

Lester M. Nakamura, Administrator  
Information and communication  
Services Division