

GM616

Measure Title: Submitting for consideration and confirmation to the Board of Directors of the High Technology Development Corporation, Gubernatorial Nominee, FREDERICK DELSE, for a term to expire 6-30-2018.

Report Title: Board of Directors of the High Technology Development Corporation

Written Statement of
ROBBIE MELTON
before the
SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY

Wednesday, April 15, 2015
2:45 p.m.
State Capitol, Conference Room 16
In consideration of

**GM 616 SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE
BOARD OF DIRECTORS OF THE HIGH TECHNOLOGY DEVELOPMENT
CORPORATION, GUBERNATORIAL NOMINEE, FREDERICK DELSE, FOR A
TERM TO EXPIRE 06-30-2018.**

Chair Wakai, Vice Chair Slom, and Members of the Committee on Economic Development and Technology.

I am pleased to have the opportunity to **support the confirmation** of Mr. Frederick Delse to the High Technology Development Corporation (HTDC) Board of Directors.

As the Executive Director for HTDC, I have had the opportunity to work with Mr. Delse since he became a Member of the HTDC Board in October 2014. Mr. Delse has a rich accomplished background in technology in Hawaii and abroad bringing practical expertise and global perspective to the HTDC board. His current role as president of Team Praxis, one of Hawaii's largest technology companies, provides him intimate knowledge of the Hawaii tech industry. We appreciate his insights and vision in guiding HTDC forward.

Thank you for the opportunity to submit comments and I encourage your favorable vote on his behalf.



April 13, 2015

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee on Economic Development and Technology
Twenty-Eighth Legislature, Regular Session 2015

Aloha Members of the Committee:

My name is Russel Cheng. I am a co-founder and director of operations of DevLeague, Hawaii's first coding boot camp for web software development. We teach adults to code in a 12-week intensive accelerated learning program and help them find careers in the web software development sector upon completion. For K-12 students, we teach coding skills to increase their technical literacy so they can participate and compete for technical careers into the 21st century.

I would like to submit testimony in strong support of GM 616, confirming Fred Delse's appointment to the Board of Directors of the High Technology Development Corporation.

I have known Fred for eight years from his time in Yahoo! Japan to his current role in Team Praxis. Through my personal relationship with Fred, I know him to be a person that is smart, passionate about technology and product development, an early adopter of web software and most importantly, hard working. In fact, I tried to hire him before he joined Tetris Online.

Having experience both locally, as the president of one of Hawaii's leading technology companies, as well as international experience for global technology company Yahoo, Inc. will be valuable as a board member for HTDC, as members are tasked with the duty of developing and growing a high tech industry in Hawaii. This experience allows Fred to collaborate with some of the world's leaders in technology, while still protecting the local culture that makes Hawaii unique.

In addition, as a father of two young children, Fred has the desire to assist in the growth and development of the high technology industry in Hawaii, in order to create opportunities for talented young locals to return to Hawaii. He has put down his roots and is here for the long-term since his wife is from Hawaii.

People like Fred with his experiences are hard to find in Hawaii. I know you will be very pleased with Fred's commitment to the HTDC and trust that you will confirm him.

Sincerely,

Russel Cheng
Co-founder, Director



April 8, 2015

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee on Economic Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Members of the Committee:

I would like to submit testimony strongly supporting GM 616, confirming Fred Delse's appointment to the board of directors for the High Technology Development Corporation (HTDC).

I met Fred soon after he moved to Hawaii in 2008, through the UCLA Anderson alumni network. I was impressed with Fred's experience working for a variety of technology companies in Silicon Valley, and became very interested in his work at Tetris Online. Fred and I quickly bonded and have maintained a personal friendship and professional relationship since then.

The future of Hawaii's economic base depends on our state's ability to develop an innovation economy that can support higher wages, thereby keeping more of our talent here at home and repatriating talent that has already left. As the father of two young children, Fred is dedicated to creating opportunities for their generation and beyond.

The best places in the United States have built partnerships between government, business, and academia to form a center of excellence around technology and other innovative industries. Silicon Valley is the prototype, with the relationship between Stanford University and the Bay Area's technology industry. Fred is one of the few professionals in Hawaii who has the experience of working in fast-moving technology companies in the Bay Area, and then translating that experience into a Hawaii context to run companies that are the foundation of our budding technology industry. I cannot imagine anyone being more qualified and capable of helping to grow our innovation economy than Fred Delse.

I strongly support Fred Delse's confirmation to the board of directors for the HTDC, and look forward to seeing great things from him and the rest of the board.

Sincerely,

A handwritten signature in black ink, appearing to read "Benjamin Ancheta, Jr.", with a stylized flourish at the end.

Benjamin Ancheta, Jr.
Chief Revenue Officer
ProService Hawaii



IMANAKA ASATO

A LIMITED LIABILITY LAW COMPANY

Topa Financial Center
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Honolulu, HI 96813

April 13, 2015

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Chair Glenn Wakai
Vice-chair Sam Slom
Members of the Senate Committee on Economic
Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Chair Wakai, Vice-chair Slom and members of the Committee:

Thank you for allowing me to submit my testimony in strong support of GM 616, for confirmation of Frederick Delse to the Board of Directors of the High Technology Development Corporation ("HTDC").

Fred is one of the most talented and accomplished young executives in Hawai'i's high technology industry. Fred earned his undergraduate and graduate degrees in computer science from Stanford University, and his MBA from UCLA. Following graduate school, Fred spent 10 years in Silicon Valley working at several technology companies such as Yahoo!, Inc., where he served as the Director of Product Management. During his time in Silicon Valley, Fred managed development of numerous innovative products, including the development and launching of Yahoo! Bookmarks, the #1 online social bookmark in Japan. Currently, Fred serves as President of TeamPraxis, where he has been instrumental in transforming the local company into a national leader in healthcare information technology.

These types of experiences at the cutting edge of technology are invaluable to HTDC's mission of facilitating the growth and development of the high technology industry in Hawai'i. In addition, as a father of two young children, Fred is committed to diversifying the State's economy in order to create opportunities for talented young locals to expand their careers here in Hawai'i.

Simply put, Fred has the intelligence, experience and passion to guide Hawaii's technology industry into the 21st century and would be a great asset to the HTDC. Thank you for considering Fred's nomination and for your commitment to the well-being of the State of Hawai'i.

Sincerely,

Michael L. Iosua



1585 Kapiolani Blvd, Suite 1800 | Honolulu, HI 96814

April 10, 2015

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee on Economic
Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Members of the Committee:

My name is Jeff Malins and I would like to submit testimony in **strong support** of GM 616, confirming Fred Delse's appointment to the Board of Directors of the High Technology Development Corporation.

I have gotten to know Fred well, both professionally and personally, in our two years of working together, first at TeamPraxis, then in his role as an advisor to Sagely, Inc. He is not only one of the most intelligent individuals I have ever worked with, but also one of the most humble and patient. I have personally tapped his deep knowledge and experience in business, technology, problem solving and leadership many times and have come away better off every time. I feel he will bring the same value to the HTDC board.

Fred has held leadership positions in both startups and multi-national corporations. He has had success locally, in Silicon Valley and internationally. He has chosen to put down roots in Hawaii and I know first hand, would like nothing more than for Hawaii to have as vibrant a technology economy as any place he has served. I personally feel the depth and breadth of his experience both inside and outside of Hawaii makes him an ideal candidate for this position.

I know you will be very pleased with Fred's commitment to the HTDC and hope that you confirm him.

Sincerely,
Jeff Malins
President, Sagely Inc.



1585 Kapiolani Blvd. Suite 1800 | Honolulu, HI 96814

April 8, 2015

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee on Economic
Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Members of the Committee:

My name is Creighton Arita and I would like to submit testimony in support of GM 616, confirming Fred Delse's appointment to the Board of Directors of the High Technology Development Corporation.

I have known Fred for two years as a leader at TeamPraxis. Through my working relationship with Fred, I know him to be a person that is extremely bright, honest and has embraced our ONE TEAM culture.

Having experience in Hawaii with TeamPraxis and with Yahoo, Inc. in both the United States and Japan makes Fred a valuable addition to the HTDC board.

In addition, as a father of two young children, Fred has the desire to assist in the growth and development of the high technology industry in Hawaii, in order to create opportunities for our next generation of leaders.

I know you will be very pleased with Fred's commitment to the HTDC and hope that you confirm him.

Sincerely,

A handwritten signature in black ink, appearing to read 'Creighton Arita', is written over the printed name.

Creighton D. Arita
CEO
ike

ike

ike1585 Kapiolani Blvd. Suite 1800 | Honolulu, HI 96814

April 11, 2015

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee on Economic
Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Members of the Committee:

My name is Matthew W. Sasaki and I would like to submit testimony in strong support of GM-616, confirming Fred Delse's appointment to the Board of Directors of the High Technology Development Corporation.

I have known Fred for 2 years both on a professional level and a personal one. Speaking towards his time at TeamPraxis formerly as its' vice-president and now as its' president I know him to be not only one of the most intelligent individuals I have met but also one that is of great character and resounding moral fiber. It has been a privilege to know Fred and be able to seek his advice on business matters as his experience, aptitude and leadership is un-paralleled.

Having experience both locally, as the president of one of Hawaii's leading technology companies, as well as international experience for global technology company Yahoo, Inc. will be valuable as a board member for HTDC, as members are tasked with the duty of developing and growing a high tech industry in Hawaii. This experience allows Fred to collaborate with some of the world's leaders in technology, while still protecting the local culture that makes Hawaii unique.

In addition, as a father of two young children, Fred has the desire to assist in the growth and development of the high technology industry in Hawaii, in order to create opportunities for talented young locals to return to Hawaii.

I know you will be very pleased with Fred's commitment to the HTDC and hope that you confirm him.

Sincerely,



Matthew W. Sasaki



April 8, 2015

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee on Economic
Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Members of the Committee:

My name is David Takeyama and I would like to submit testimony in strong support of GM 616, confirming Fred Delse's appointment to the Board of Directors of the High Technology Development Corporation.

I have known Fred for over 7 years both personally and through mutual work and volunteer efforts in the local technology and business community. In 2008, after meeting Fred at a technology job fair, he conducted an informal presentation to my IT consulting group regarding Internet search technology. After only a few minutes of listening to Fred, it was immediately apparent that he had a level of understanding of the subject matter that far exceeded what anyone else in this state possessed.

Over the years, Fred and I have kept in touch to discuss the latest technology trends and participated together in pro bono efforts such as the State High School Business Plan competition. One of the things that Fred talked about since I first met him was his desire to get involved with the community in Hawaii and raise a family here. Fred could easily obtain a more lucrative position in Silicon Valley but had a desire to raise his family in Hawaii and contribute his talents to improve the technology community in the state. Fred is an individual with world-class talent that is already a success story who can show others that it is possible to live in Hawaii and do world-class work in the field of technology.

In addition to having stellar qualifications to serve on the Board of Directors of the High Technology Development Corporation, Mr. Delse has the integrity and desire to serve for the right reasons. I highly recommend Fred to serve on the Board without reservation.

Sincerely,

David Y. Takeyama
IT Director

From: mailinglist@capitol.hawaii.gov
Sent: Monday, April 13, 2015 7:48 PM
To: EDT Testimony
Cc: ndelse.work@gmail.com
Subject: Submitted testimony for GM616 on Apr 15, 2015 14:45PM

GM616

Submitted on: 4/13/2015

Testimony for EDT on Apr 15, 2015 14:45PM in Conference Room 016

Submitted By	Organization	Testifier Position	Present at Hearing
Nikki Delse	Individual	Support	No

Comments: I have been married to Fred Delse for twelve years but have known him for twenty. I fully support Fred in becoming a board member of the HTDC. He is a problem solver, knows how to take action and get results, and thinks deeply about issues. Not only is Fred extremely knowledgeable about technology; technology is his passion. Fred has many years of experience in working and running technology companies and will be a very useful asset to the state of Hawaii as we strengthen our technology sector.

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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April 13, 2015

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee
on Economic Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Members of the Committee:

My name is Margo Torigoe and I would like to submit testimony in strong support of GM 616, confirming Fred Delse's appointment to the Board of Directors of the High Technology Development Corporation.

I have known Fred for about fifteen years. I first met Fred before he started dating my daughter, while they were both students at Stanford University. Since becoming a part of our family, he has given me two beautiful grandsons; ages five and seven years old.

When I first met Fred, I was impressed with his sense of respect, humbleness, politeness, and love for all cultures. Through the years, I have seen him during many stressful situations and he has never waived from these qualities. As his mother-in-law, I have come to know him as an individual who is intelligent, trustworthy, caring, considerate, honest, and loyal, a good communicator, a devoted husband and father, and a person that is committed to his job and profession.

Fred's love, passion, and knowledge for technology are evident in his enthusiastic willingness to assist family members with any tech question or problem. His patience and respectful demeanor while explaining technology to children as well as "seniors" is a quality I have come to admire and greatly appreciate.

I know you will be very pleased with Fred's commitment and level of contribution to the HTDC and hope that you confirm him.

Sincerely,
Margo Torigoe

April 13, 20155

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee on Economic
Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Members of the Committee:

My name is James Miyashiro and I am in **strong support** of GM 616, confirming Fred Delse's appointment to the Board of Directors of the High Technology Development Corporation (HTDC).

I met Fred at Stanford University and have known him for over 20 years. There, I was able to get to know him as we both served as Fellows for Stanford's Treat Cross-Cultural Exchange Program. During that time, I learned to appreciate Fred's powerful analytical skills and collaborative work style.

Through the years, Fred has gained tremendous experience, both internationally and locally, in the technology field, which makes him a highly qualified candidate to serve on HTDC's Board. Fred possesses the ability and good judgment to balance competing interests in a way that promotes the best interests of our community.

On a more personal note, I know that Fred, as a father, has a deep desire to cultivate and develop the high technology industry here in Hawaii so that all of our keiki will have increased opportunities. Fred fully appreciates what makes our islands such a special place and will ensure that the development of Hawaii's high technology industry occurs in a responsible and respectful manner.

In summary, I firmly believe that Fred Delse has the experience, expertise, and character to serve ably on the Board of Directors of the High Technology Development Corporation. Thank you for your consideration.

Sincerely,
James Miyashiro
(Hawaii Kai)

April 10, 2015

Chair Glenn Wakai
Vice-chair Senator Slom
Members of the Senate Committee on Economic
Development and Technology
Twenty-Eighth Legislature
Regular Session 2015

Aloha Members of the Committee:

My name is Dean Hirata and I would like to submit testimony in **strong support** of GM 616, confirming Fred Delse's appointment to the Board of Directors of the High Technology Development Corporation (HTDC).

I have known Fred both professionally and personally for over five years. We worked together at Tetris Online, Inc. and currently work together in my role as president of the 'ike family of companies, which includes TeamPraxis. Throughout my relationship with Fred, I know him to be a person of high integrity who is smart and passionate about building and growing a technology/innovation sector in Hawaii.

Having experience both locally, as the president of one of Hawaii's leading health IT company, as well as international experience for global technology company Yahoo, Inc. will prove invaluable as a board member for HTDC, as members are tasked with the duty of developing and growing a high tech industry in Hawaii. This experience will allow Fred to collaborate with some of the world's leaders in technology, while still preserving the local culture that makes Hawaii unique.

In addition, as a father of two young children, Fred has the desire to assist in the growth and development of the high technology industry in Hawaii in order to create opportunities for talented young locals to stay and return to Hawaii.

I know you will be very pleased with Fred's commitment to the HTDC and hope that you confirm him.

Sincerely,



Dean Hirata