

GM615

Measure Title: Submitting for consideration and confirmation to the Board of Directors of the High Technology Development Corporation, Gubernatorial Nominee, DEREK C. LAU, for a term to expire 6-30-2019.

Report Title: Board of Directors of the High Technology Development Corporation

Written Statement of
ROBBIE MELTON
before the
SENATE COMMITTEE ON ECONOMIC DEVELOPMENT AND TECHNOLOGY

Wednesday, April 15, 2015
2:45 p.m.
State Capitol, Conference Room 16
In consideration of

**GM 615 SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE
BOARD OF DIRECTORS OF THE HIGH TECHNOLOGY DEVELOPMENT
CORPORATION, GUBERNATORIAL NOMINEE, DEREK C. LAU, FOR A TERM TO
EXPIRE 06-30-2019.**

Chair Wakai, Vice Chair Slom, and Members of the Committee on Economic Development and Technology.

I am pleased to have the opportunity to **support the confirmation** of Mr. Derek Lau to the High Technology Development Corporation (HTDC) Board of Directors.

Since I took on the role of Executive Director for HTDC in February 2014, I have had the opportunity to work with Mr. Lau in his capacity as a HTDC Board Member. Mr. Lau currently serves on the HTDC Board's Tech Park Investigative committee and as an HTDC Representative to Boards for the Natural Energy Laboratory of Hawaii Authority and the Hawaii Strategic Development Corporation. Mr. Lau has been a valuable member of our board contributing business expertise with a background in technology and real estate. We appreciate his vision and logical approach in guiding HTDC forward.

Thank you for the opportunity to submit comments and I encourage your favorable vote on his behalf.



1136 12th Avenue, Suite 200 • Honolulu, HI 96816-3796 • TEL: 808.732.3000 • FAX: 808.732.8732 • www.hicentral.com

April 14, 2015

2015 Board of Directors

President

Jack M. Legal, R
CRS, SRES

President-Elect

Kalama Kim, R
AIHWD, e-PRO, SFR

Secretary

Sue Ann S.H. Lee, R
AIHWD, CRS, e-PRO

Immediate Past President

Julie A. Meier, R
ABR, AIHWD, CRS, GRI, SFR

Directors

Trevor W. Benn, R
ABR, AIHWD, e-PRO, GRI, SFR

Jennifer Lee Busto, R
AIHWD, CRS

Patrick T. Graham, R
ABR, SFR, SRS

D'Arcy S. Kerrigan, R
AIHWD, CRS, GRI

Kelly La'a, RA
e-PRO

Brandon C. Lau, R
AIHWD, CHPS, GRI, SRES

Darryl Macha, R
ABR, AIHWD, e-PRO, GRI, SFR, SRS

Ashley Metcalf, RA
SRS

Joyce R. Nakamura, R
AIHWD, CRB, CRS, e-PRO
GRI, SFR

Jason Y. Nishikawa, R
CRS, GRI

Mark A. Stewart, R
GRI

Lynn T. Toma, R
AIHWD, CRS, GRI

Wendell M.Y. Wong, R
AIHWD, CRS, GRI

Chief Executive Officer

Suzanne Young

The Honorable Glenn Wakai, Chair

The Honorable Sam Slom, Vice Chair

Senate Committee on Economic Development and Technology

Hawaii State Capitol, Conference Room 016

415 South Beretania Street

Honolulu, HI 96813

**RE: Governor's Message 615- Gubernatorial Nominee Derek C. Lau
Submitting for consideration and confirmation to the Board of Directors of the
High Technology Development Corporation for a term to expire June 30, 2019**

Dear Chair Wakai, Vice Chair Slom and Members of the Committee:

I am pleased to recommend the reappointment of Derek C. Lau to the Board of Directors of the High Technology Development Corporation (HTDC).

As his resume would indicate, Derek's background and work in software development combined with his experience in sales, marketing and as a business executive make him the ideal choice to serve on the HTDC Board.

By way of background, I am Suzanne Young, Chief Executive Officer of the Honolulu Board of REALTORS® (HBR) who has had the privilege of serving with Derek in volunteer work with HBR. Derek's skills and his ethics which underlie all of his considerations, make him truly a pleasure to work with.

Derek's volunteer work with the REALTOR® associations has been extensive. He is currently Chair of the City Affairs Committee of the Honolulu Board of REALTORS®, is a member of the Government Affairs Committee of the Hawaii State Association of REALTORS®, and for the National Association of REALTORS®, its Federal Political Liaison with Hawaii's Congressional delegation.

Derek is also a Director on the HiCentral MLS Board, a subsidiary of the Honolulu Board of REALTORS®. In this capacity, he is an active participant in discussions and decisions on technology related issues affecting our members and the public. His background and experience make him an invaluable contributor.

In all of his volunteer efforts, Derek is ethical, committed and generous with his time and his skills. He makes himself available when called upon; is prepared and leads with respect and regard for his colleagues.

Thank you for allowing me this opportunity to speak in support of Derek C. Lau and recommend his reappointment to HTDC.

Sincerely,

Suzanne Young
Chief Executive Officer



REALTOR is a registered service mark which may be used only by real estate professionals who are members of the NATIONAL ASSOCIATION OF REALTORS® and subscribe to its Code of Ethics.

March 15, 2015

The Honorable Glenn Wakai, Chair
Senate Committee on Commerce and Consumer Protection
State Capitol, Room 016
Honolulu, Hawaii 96813

RE: G.M. 615, submitting for consideration and confirmation to the Board of Directors of the High Technology Development Corporation, Gubernatorial Nominee, DEREK C. LAU, for a term to expire 6-30-2019.

HEARING: Wednesday, April 15, 2015, at 2:45 p.m.

Aloha Chair Wakai, Vice Chair Slom and Members of the Committee:

I am Myoung Oh, Government Affairs Director, submitting testimony on behalf of the Hawai'i Association of REALTORS® ("HAR," the voice of real estate in Hawai'i, and its 8,400 members. HAR supports the confirmation of Mr. Derek Lau to the High Technology Development Corporation ("HTDC").

Mr. Derek Lau has been an active REALTOR® in Hawai'i since 2004. Starting as a REALTOR®-Associate at Prudential Advantage Realty, his dedication and expertise has allowed him to open his own firm as President and Principal Broker of Real Estate Specialists, LLC.

Mr. Derek Lau has a multi-faceted technological background. For numerous years, he served as a software design engineer, where he worked on consulting and development projects for the tourism, healthcare, retail, wholesale, research, finance and distribution sectors. Furthermore, his entrepreneurial spirit and knowledge as President and Owner of InkScream, Inc., which provides consulting, design, development and implementation of custom software applications, will be extremely beneficial to the HTDC.

Furthermore, Mr. Derek Lau has a commitment to knowledge and education. He has a Bachelor of Science in Computer and Information Services from the University of Oregon and holds multiple REALTOR® certifications and designations, including e-PRO, Seniors Real Estate Specialist, Short Sale and Foreclosure Specialist, and Resort and Second-Home Property Specialist.

HAR is also fortunate to have him currently serve on the Government Affairs Committee, able to pull from both his technology background and real estate expertise. His experience, knowledge and leadership will be invaluable to the HTDC.

For the above reasons, HAR requests the Committee's favorable consideration and approval of Mr. Derek Lau's confirmation to the HTDC.

Mahalo for the opportunity to submit testimony.