

# GM601

**Measure Title:** Submitting for consideration and confirmation to the Pest Control Board, Gubernatorial Nominee, DAVID LAU, for a term to expire 6-30-2019 (as amended by GM862)

**Report Title:** Pest Control Board

**Description:**

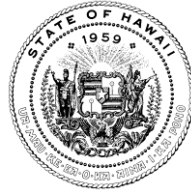
**Companion:**

**Package:**

**Current Referral:** CPN

**Introducer(s):**

<u>Sort by Date</u>		Status Text
4/1/2015	S	Received.
4/1/2015	S	Referred to CPN.
4/2/2015	S	The committee(s) on CPN has scheduled a public hearing on 04-17-15 8:30AM in conference room 229.



DAVID Y. IGE  
GOVERNOR

SHAN S. TSUTSUI  
LT. GOVERNOR

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DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS**

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**PRESENTATION OF THE  
DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS**

**TO THE SENATE COMMITTEE ON  
COMMERCE AND CONSUMER PROTECTION**

**TWENTY-EIGHTH LEGISLATURE**

**Regular Session of 2015**

**Friday, April 17, 2015**

**8:30 a.m.**

TESTIMONY ON **GOVERNOR'S MESSAGE NO. 601**, SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO **THE PEST CONTROL BOARD**, GUBERNATORIAL NOMINEE, **DAVID LAU**, FOR A TERM TO EXPIRE 6-30-2019.

TO THE HONORABLE ROSALYN H. BAKER, CHAIR,  
AND MEMBERS OF THE COMMITTEE:

My name is Catherine Awakuni Colón, Director of the Department of Commerce and Consumer Affairs ("Department"). The Department appreciates the opportunity to provide testimony in support of Governor's Message No. 601, nominating Mr. David Lau for membership on the Pest Control Board for a term to expire June 30, 2019.<sup>1</sup>

Mr. Lau is an experienced pest control operator who has been a leader/manager at different companies in the pest control field, and he has also served in numerous

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<sup>1</sup>The Department notes that Governor's Message No. 601, was corrected by Governor's Message No. 862, amending the seat designation for Mr. Lau's nomination

leadership roles for the Hawaii Pest Control Association over the last decade-plus. He has held positions both "in the field" and in managing the various aspects of business operations for different pest control companies. Thus, Mr. Lau appears to have a good mix of experience and a broad base of knowledge in the industry that would allow him to consider and discuss issues before the Board from a number of different perspectives, which may prove useful during deliberations.

As a licensee in good standing, Mr. Lau is familiar with the Board's responsibilities and tasks that include the granting, suspending, and revoking of licenses; the establishing of administrative rules; and the enforcing of provisions governing the State's licensing of the industry. Also, he understands the expectation that individual Board members will regularly attend and participate in the Board's functions. Importantly, Mr. Lau has indicated that he is looking forward to the chance to work with the rest of the Board over the next several years, should he be confirmed. The Department believes that Mr. Lau's combination of experience and enthusiasm to work collaboratively make him a strong choice for appointment to the Board.

Thank you for the opportunity to submit these comments in support of Mr. Lau's nomination to the Pest Control Board.

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to the Board. These comments are in reference to Mr. Lau's nomination as a licensed pest control operator member of the Board.



# **HAWAII PEST CONTROL ASSOCIATION**

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April 17, 2015

Testimony To: Senate Committee on Commerce and Consumer Protection  
Senator Rosalyn H. Baker, Chair

Presented By: Tim Lyons, CAE  
Executive Director

Subject: GM 601 - Submitting for consideration and confirmation to the Pest Control Board, Gubernatorial Nominee, DAVID LAU, for a term to expire 6-30-2019.

Chair Baker and Members of the Committee:

I am Tim Lyons, Executive Director of the Hawaii Pest Control Association and we support this nomination. Mr. Lau has been actively involved in the affairs of the Hawaii Pest Control Association and has himself, Chaired many Committees including the Industry Improvement and Standards Committee and the Education Committee to name two. We find that he has learned the difficulty of working with multiple personalities and interests and we think that his past experience in the Association will serve him well on the Pest Control Board.

Mr. Lau comes from a fairly large company nationally and we believe that based on that organizations structure as well it has provided him with a variety of tools in order to adequately serve the public by being on the Structural Pest Control Board.

Based on the above we highly recommend your advice and consent.

Thank you.

From: [Agena, Carlton](#)  
To: [CPN Testimony](#)  
Subject: Letter of Recommendation for Dave Lau  
Date: Monday, April 06, 2015 11:25:16 AM

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Honorable Rosalyn H. Baker,  
Chairperson  
April 6, 2015  
Senate Committee on Commerce & Consumer Protection

RE: Letter of Recommendation for Mr. Dave Lau  
Appointment to the Hawaii Structural Pest Control Board

Dear Senator Baker,

It is with great pleasure that I recommend to you Dave Lau, for the appointment to the Hawaii Structural Pest Control Board.

I am the Technical Manager for Terminix International and have been in the pest control business for over 40 years. Terminix acquired my Pest Control business (Dynamic) after 21 ½ years. Of the 40 plus years in the Pest Control Industry, Eight (8) years was served as a Member and Chairperson of the Structural Pest Control Board (2003-2011).

I have known and associated with Mr. Lau since we first hired him in the year 2000 as a Commercial Sales-Inspector for Terminix. I have also served with Dave in various Hawaii Pest Control Association committees during the last 5-7 years. We have both continued our relationship even after he left Terminix to pursue better opportunities with ECOLAB as their Hawaii Region Manager. I believe with his years of experience and knowledge in the Pest Control Industry, Dave would represent the public's interest and the pest control industry with honesty and integrity.

If you should have any questions or concerns with this Letter of Recommendation, please feel free to contact me. My Dad, Clarence S. Agena, told me to say hello to you. Aloha,.....

Sincerely,

*Carlton Agena*, Principal RME PCO# 152

Technical Manager

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Thank you.



**April 5, 2015**

**Re: 2015 Structural Pest Control Board**

**Aloha,**

**As requested, here are my responses to questions ask of me as to why I want to become a member of the State of Hawaii Structural Pest Control Board.**

- 1. The pest control industry needs new and vibrant leaders to further carry the industry into the 21<sup>st</sup> century. I've been actively involved with the Hawaii Pest Control Association in various capacities and have held many positions within the association. I have given my time, efforts, insights and resources to ensure that all of the projects I was responsible for benefited the association and community. I believe I am well positioned to continually contribute positive results to the pest control industry as a board member and further educate the community about the pest control industry.**
- 2. Safety is a priority. Safety should be at the top of every endeavor, no matter what type of business. Education is a very close second. Educating the public, as well as well as industry leaders, are activities I have been heavily involved with since the beginning of my time at the HPCA. A board member should be guided by these two principals.**
- 3. As the chairman for both HPCA's Industry Standards and Improvements committee and Education committee, I have been involved with various community and industry projects aimed at education, training, and awareness. Topics covered were ants, cockroaches, termites, and bed bugs. I also developed the very first HPCA "Field Day".**
- 4. I have been blessed to have been mentored by great people. I have surrounded myself with successful people in the industry both big and small. Through the years, I have gained immeasurable knowledge about the true nature of what the pest control industry provides to the community and businesses in Hawaii. I currently hold leadership roles both within the residential and commercial markets and have developed many lasting relationships that extend beyond the shores of Hawaii.**

- 5. Listen, listen, then listen some more. I can only be successful if I know exactly what is asked from me. The more data and information that is collected the easier the task can be if I understand and listen to the people who seek answers to their questions and or problems.**
- 6. Having led many committees with the HPCA as chairman, I have developed the skills of being a diplomatic and fair leader. Each member has a say and should feel free to contribute to the project. Secondly, as stated previously, I am a good listener. I ask leading questions and listen attentively towards seeking viable answers to a problem. Lastly, I use technology to my advantage. Being part of a larger network of industry leading technologies, I can leverage myself to better assist in obtaining the correct information as it pertains to the Structural Pest Control Board.**
- 7. I have had direct involvement in creating educational booklets for both the community and the pest control industry. These booklets were developed to help the industry and the community in many ways. It helped to change the image of the pest control industry as positive stewards for the environment with procedures that have less impact to the environment, as well as to show members many alternatives for similar problems. Safety and education is always at the core of my beliefs and philosophies.**
- 8. No. I do not foresee any conflicts of interests. I would defer to any potential conflicts to the executive office and the board of directors of the HPCA.**