GM591

Submitting for consideration and confirmation to the Motor Vehicle

Measure Title: Industry Licensing Board, Gubernatorial Nominee, BYRON HANSEN,

for a term to expire 6-30-2019.

Report Title: Motor Vehicle Industry Licensing Board

Description: Companion:

Package:

Current Referral: CPN

Introducer(s):

Sort by Date		Status Text
4/1/2015	S	Received.
4/1/2015	S	Referred to CPN.
4/10/2015	S	The committee(s) on CPN added the measure to the public hearing scheduled on 04-17-15 8:30AM in conference room 229.



DAVID Y. IGE

SHAN S. TSUTSUI

STATE OF HAWAII OFFICE OF THE DIRECTOR DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS

335 MERCHANT STREET, ROOM 310 P.O. Box 541 HONOLULU, HAWAII 96809 Phone Number: 586-2850 Fax Number: 586-2856 cca.hawaii.gov

CATHERINE P. AWAKUNI COLÓN

JO ANN M. UCHIDA TAKEUCHI

PRESENTATION OF THE DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS

TO THE SENATE COMMITTEE ON COMMERCE AND CONSUMER PROTECTION

> TWENTY-EIGHTH LEGISLATURE Regular Session of 2015 Friday, April 17, 2015 8:30 a.m.

TESTIMONY ON GOVERNOR'S MESSAGE NO. **591**, SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE MOTOR VEHICLE INDUSTRY LICENSING BOARD, GUBERNATORIAL NOMINEE, BYRON HANSEN, FOR A TERM TO EXPIRE 6-30-2019.

TO THE HONORABLE ROSALYN H. BAKER, CHAIR, AND MEMBERS OF THE COMMITTEE:

My name is Catherine Awakuni Colón, Director of the Department of Commerce and Consumer Affairs ("Department"). The Department appreciates the opportunity to provide testimony in support of Governor's Message No. 591, nominating Mr. Byron Hansen for membership on the Motor Vehicle Industry Licensing Board ("Board") for a term to expire June 30, 2019.

Mr. Hansen is a long-time resident of the State with a background that includes working for a number of years for Volkswagen Hawaii in a dealer support role, and later working for many years as an executive in the local banking industry. Thus, Mr. Hansen

will be able to draw upon his experience from both the automotive and banking fields

when serving as the public member on the Board, which should prove valuable in the

course of Board discussions. In addition, Mr. Hansen is a former licensed

realtor, and, thus, generally understands the State's licensing process from the

perspective of a professional licensee.

Mr. Hansen has also been apprised of the various expectations of being a public

member of the Board, such as to the need for members to regularly attend and prepare

for meetings and other business so that the Board can effectively carry out its functions.

As such, Mr. Hansen understands what is needed to successfully serve the public as a

part of the Board, which he accepts in seeking this appointment.

Thank you for the opportunity to submit these comments in support of

Mr. Hansen's nomination to the Motor Vehicle Industry Licensing Board.

4h Bank of Hawaii

April 3, 2015

CPNT Testimony Hawaii State Capitol Beretania Street Honolulu, HI 96813

Re:

Byron Hansen, Nomination Number GM591

Motor Vehicle Industry Licensing Board

I am writing in strong support of Byron Hansen's nomination to the Motor Vehicle Industry Licensing Board. I have known Byron from both a professional and personal capacity for over 24 years and have known him to be of the highest integrity. He has a tremendous knowledge of the automotive industry from the automotive as well as banking perspectives.

Over the years, Byron has remained very active within the automotive community and has garnered the respect of his peers as well as those in the industry. It is refreshing to see that although retired, he is still willing to volunteer to serve on the Motor Vehicle Industry Licensing Board. He will undoubtedly be an excellent member of this board.

If you have any questions, I will be happy to answer them either by email art.taniguchi@boh.com or by phone (808)854-2020.

Sincerely,

Art Taniguchi

Senior Vice President & Regional Manager

April 8, 2015

CPNTestimony

Reference: Mr. Byron Hansen

Motor Vehicle Industry Licensing Board-nomination number GM591

To Whom It May Concern,

I have known Mr. Hansen for approximately 40 years. Our relationship has been personal as well as professional during this period.

My first introduction to Mr. Hansen was when he worked for Volkswagen of America in its regional office here in Honolulu. I was employed at First Hawaiian Bank as a loan officer. I along with my superiors used to call upon Mr. Hansen's company hoping we could establish a business relationship between our firms. Eventually we were able to acquire a banking relationship with Volkswagen.

Over the years, I got to know Mr. Hansen and his family quite well. I witnessed Mr. Hansen's career going through a couple of changes once Volkswagen decided to close its regional office here. No matter what employer Mr. Hansen subsequently worked for, he still held onto his professionalism and business values. Eventually he moved into banking and worked for Bank of Hawaii which was a major competitor of my bank. Nothing changed regarding my relationship with Mr. Hansen. He remained very professional, objective and determined to do the best job as he had always done in the past.

I retired from First Hawaiian Bank five years ago as an Executive Vice President and Group Manager and a member of our bank's Senior Management Staff. I always spoke very highly of Mr. Hansen in our Senior Management meetings which included the President and Chairman of the Board among other members. I can attest to you that everyone on our Committee felt the same way about Mr. Hansen.

I still hold Mr. Hansen in high regard and consider him to be one of the most trust worthy, honest, objective, and likeable individuals that I know. If Mr. Hansen is selected to be a member of the Motor Vehicle Industry Licensing Board, you will not find a harder, more sincere, and objective individual as he.

If you would like to discuss this matter with me in further detail, I can be reached at: markfelmet@hawaii.rr.com; cell. number (808)271-3548; or home address: 94-1123 Lumikula Street, Waipahu, HI 96797.

Sincerely,

Mark H. Felmet

 From:
 Werner Umbhau

 To:
 CPN Testimony

 Subject:
 Byron Hansen GM 591

Date: Thursday, April 02, 2015 2:52:13 PM

To whom it may concern:

It is my pleasure and privilege to recommend Byron Hansen to the Motor Vehicle Industry Licensing Board.

I have known Byron for over 30 years, both in his management positions with a European Auto manufacturer and as a member of senior management at Bank of Hawaii. His experience in consumer and commercial lending specific to the auto industry gives him a good understanding of this Board's duties and responsibilities.

Byron appreciates that the consumer has to be protected against unscrupulous dealers and practices, recognizing at the same time that the Board helps to promote commerce. Byron's reputation in both the auto and auto financing industries is beyond reproach.

Byron Hansen is respected for his character and integrity, industry knowledge and always trying to do the right thing.

He will be a valuable asset to the Motor Vehicle Industry Licensing Board.

Respectfully,

Werner Umbhau 7821 Makaaoa Place Honolulu, HI 96825

Ph: 395-9439

Committee Staff ATTN: Brooke Jones and Alika Ke-Paloma Office of Senator Rosalyn H. Baker Chair, Senate Committee on Commerce and Consumer Protection 415 South Beretania St., 230 Honolulu, HI 96813

Re: Nomination to the Motor Vehicle Licensing Board

Having retired little more than a year ago I felt I needed something more in my life to remain close to an industry I have been indirectly involved with since moving to Hawaii in 1968. When this position became known to me it was something that suited my area of experience and would allow me to be a contributor in some way.

Throughout my working career consumer fairness has always been foremost in my mind and participating on the Motor Vehicle Licensing Board seemed an ideal way to work to that end. My most recent career (28 years) at Bank of Hawaii were in consumer and commercial lending. There we were always concerned with fair treatment of the consumer. Years of working within the guidelines of the Community Reinvestment Act and Fair Lending Regulations which guide us in avoiding discriminate or disparate treatment while making lending decisions.

Prior to working at Bank of Hawaii I was employed by Volkswagen of America, which is the body that represents the manufacturer and distributes vehicles to the retail dealers. During those years I was involved in many areas including, parts and service, distribution and retail sales training. Volkswagen was always a company that desired the upmost honesty and fairness in the sales and service of their product. For that reason it was a pleasure to work for that organization.

These past histories I believe qualify me to be a knowledgeable participant on the Motor Vehicle Licensing Board. I appreciate the opportunity to discuss my qualifications and trust you view them favorably.

Sincerely,

Byron A. Hansen